

DEPARTMENT OF EDUCATION
OFFICE OF POSTSECONDARY EDUCATION
INSTITUTIONAL AND PROGRAMMATIC
ELIGIBILITY COMMITTEE
SESSION 2, DAY 5, MORNING
February 18, 2022

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P R O C E E D I N G S

MS. JEFFRIES: Hey, good morning, I'm Commissioner Cindy Jeffries, and I am just going to do the roll call this morning and do an opening statement to address the committee and then Brady Roberts, will take it from there to facilitate this morning session. So, with that, let's get going with our roll call. For accrediting agencies, we have Jamie Studley as primary.

MS. STUDLEY: Good morning and happy Friday.

MS. JEFFRIES: Good morning. And Dr. Laura Rasar King.

DR. KING: Good morning.

MS. JEFFRIES: Good morning. Civil rights organizations and consumer advocacy organizations, Carolyn Fast.

MS. FAST: Good morning.

MS. JEFFRIES: Good morning. And Jaylon Herbin.

MR. HERBIN: Good morning.

MS. JEFFRIES: Good morning. Financial aid administrators at postsecondary institutions, we have Samantha Veeder.

MS. VEEDER: Good morning.

MS. JEFFRIES: Morning. And David

1 Peterson.

2 MR. PETERSON: Good morning.

3 MS. JEFFRIES: Good morning. Four-year
4 public institutions of higher education, Marvin Smith.

5 MR. SMITH: Morning.

6 MS. JEFFRIES: Morning. And Deborah
7 Stanley as the alternate.

8 MS. STANLEY: Morning.

9 MS. JEFFRIES: Morning. Legal
10 assistant organizations that represent students and/or
11 borrowers, we have Johnson Tyler as primary. Alright,
12 we'll circle back to Johnson, he may not be here yet.
13 And Jessica Ranucci as the alternate.

14 MS. RANUCCI: Good morning.

15 MS. JEFFRIES: Good morning. For
16 minority-serving institutions, we have Beverly Hogan as
17 the primary who will not be joining the committee today,
18 so Ashley Schofield, the alternate, will be at the table
19 all day. Ashley?

20 MS. SCHOFIELD: Good morning,
21 everyone.

22 MS. JEFFRIES: Morning. Private
23 nonprofit institutions of higher education, Kelli Perry
24 as primary.

25 MS. PERRY: Morning, everyone.

1 MS. JEFFRIES: Morning. Emmanuel
2 Guillory as alternate.

3 MR. GUILLORY: Morning, everyone.
4 Happy Friday.

5 MS. JEFFRIES: Morning. Proprietary
6 institutions of higher education, Bradley Adams.

7 MR. ADAMS: Good morning.

8 MS. JEFFRIES: Good morning. As the
9 primary and Michael Lanouette as the alternate.

10 DR. LANOUILLE: Good morning.

11 MS. JEFFRIES: Morning. State
12 attorneys general, Adam Welle is the primary.

13 MR. WELLE: This is Adam Welle. Good
14 morning.

15 MS. JEFFRIES: Good morning. And Yael
16 Shavit is the alternate.

17 MS. SHAVIT: Good morning.

18 MS. JEFFRIES: Good morning. State
19 education executive officers and state authorizing
20 and/or state regulators of institutions of higher
21 education and/or loan servicers, Debbie Cochrane is the
22 primary.

23 MS. COCHRANE: Good morning.

24 MS. JEFFRIES: Good morning. And David
25 Socolow is the alternate.

1 MR. SOCOLOW: Good morning.

2 MS. JEFFRIES: Morning. Students and
3 student loan borrowers, we have Ernest Ezeugo as
4 primary.

5 MR. EZEUGO: Good morning, everyone.

6 MS. JEFFRIES: Good morning. And
7 Carney King as the alternate. Looks like Carney isn't
8 with us yet, we'll circle back. Two-year public
9 institutions of higher education, Dr. Anne Kress.

10 DR. KRESS: Morning.

11 MS. JEFFRIES: Good morning. She is
12 the primary and Will Durden is the alternate.

13 MR. DURDEN: Happy Friday, good
14 morning.

15 MS. JEFFRIES: Happy Friday, good
16 morning. U.S. military service members, veterans or
17 groups representing them, Travis Horr is the primary.

18 MR. HARR: Good morning, everybody.

19 MS. JEFFRIES: Morning. And Barmak
20 Nassirian is the alternate.

21 MR. NASSIRIAN: Morning.

22 MS. JEFFRIES: Morning. For civil
23 rights, the primary is Amanda Martinez.

24 MS. AMANDA MARTINEZ: Morning.

25 MS. JEFFRIES: Good morning. The

1 general council representative sitting in this morning
2 is Donna Mangold.

3 MS. MANGOLD: Morning.

4 MS. JEFFRIES: Good morning. And for
5 the Department is Gregory Martin.

6 MR. MARTIN: Good morning,

7 MS. JEFFRIES: Good morning. In
8 addition to that, we have two esteemed advisors. David
9 McClintock is a compliance auditor with experience
10 auditing institutions that participate in the Title IV
11 HEA programs. David?

12 MR. MCCLINTOCK: Happy Friday,
13 everyone.

14 MS. JEFFRIES: Good morning. And Dr.
15 Adam Looney is the advisor for labor economic or an
16 individual with experience in public research,
17 accountability and/or analysis of higher education data.
18 It doesn't look like Dr. Looney is with us. I'm just
19 going to circle back to see if Johnson has now joined
20 the table?

21 MR. TYLER: Sorry for being late,
22 hello.

23 MS. JEFFRIES: No worries, no worries.
24 And has Carney King joined us? It doesn't look like
25 Carney has. So that completes the roll call, did I miss

1 anyone? Oh, it's a good day. So, with that, I just want
2 to take a few minutes of your time to address the
3 committee on what our agenda is and the expectations for
4 today as we go into the break time, which would be the
5 final break before the third and final session. And we
6 appreciate all of the hard work that this committee has
7 done both this weekend and the last session and in
8 between. There remains important work to be completed
9 today. And that being the completion of changes of
10 ownership and change and control issue paper, as well as
11 the 90/10 issue paper. The Department desires to gather
12 as much information from this committee as possible for
13 consideration going into the period before the final
14 session in March, as they work through their potential
15 amendments to the currently proposed text based on your
16 feedback and your new proposals. In an effort to
17 facilitate the committee's ability to convey to the
18 Department as many of your significant concerns and/or
19 proposals on the changes in the amended text before you
20 for these two documents, we are asking the following.
21 Per the protocols that you all agreed to negotiators,
22 three minutes should be used only to relay new concerns
23 and offer any new proposals to change that would be that
24 would help get you to consensus in week three. We ask
25 that the time not be used to restate previously stated

1 concerns, revisit already discussed text or sections,
2 items not on the table for this negotiated rulemaking or
3 to express support for something already stated. The
4 intent here is to try to help you focus on the changes
5 that the Department has made in the text of the two
6 issue papers' text before you today. We also want to
7 encourage you to continue to utilize the chat to express
8 your support and for questions. We also encourage you to
9 follow up with written proposals as soon as possible to
10 the Department, which can be read-lined regulatory text,
11 bullet point documents, etc. And preferably you will
12 submit them in a Word format for their consideration.
13 Questions may also be placed in the chat as the
14 Department may not be able to provide an immediate
15 answer to them. They will strive to address them at a
16 later date and/or consider them for their final set of
17 proposals. So, the questions that you have are still
18 important to submit because even if they can't get an
19 answer to you right away, it is something that they are
20 going to be utilizing and considering amending any final
21 text that will be sent your way. We will be assisting
22 you with the above focus to keep you moving through the
23 changes in the text before you. The intent is not to
24 limit dialog, but it is instead intended to help you
25 best utilize the remaining time in this session to

1 enable a process following the protocols to concisely
2 articulate concerns for the Department to hear and take
3 into consideration in the time before that final
4 session. So, it is our expectation that you will
5 complete the changes of ownership issue paper, as well
6 as begin the 90/10 review this morning and the 90/10
7 will be picked up and completed this afternoon. Before
8 we close out the session this afternoon, whether we have
9 time before public comment, we ask that you not
10 immediately leave the meeting because we'll have
11 additional guidance available to assist you on your
12 submission of proposals to enable the Department to have
13 them in as much time as possible to give them the
14 consideration your proposals deserve and the Department
15 has committed to giving them. Keep in mind that the
16 Department wants to have the amended text to you one
17 week prior to the start of the final session. So, I
18 thank you for your time, I thank you for listening. I'm
19 going to turn it over to Brady to get you going and jump
20 right back into changes of ownership. Brady?

21 MR. ROBERTS: Alright. Thank you,
22 Cindy. And I am actually very quickly going to turn it
23 back over to Greg. Greg, do you just want to tee up
24 exactly what we discussed at the conclusion of
25 yesterday's meeting? I believe it was 600.4. Did we get

1 to section (g) or did we just talk about that first
2 change in subparagraph (a)?

3 MR. MARTIN: Well (g) goes into
4 600.20. But we were talking about 600.4 and we were
5 referencing the change in (a) and this was where we had
6 deleted the word private to match the statute in light
7 of some confusion from a negotiator about what we meant
8 there. And I think Donna had spoken to that a little bit
9 before we had to break off for public comments. So, I
10 don't think we got to explore that completely. So, there
11 might be some more comments related to 600.4 (a) and so,
12 I'd be willing to entertain those now and then we can
13 take a temperature check on that.

14 MR. ROBERTS: Sure. Anything new for
15 the Department to consider or to comment on for 600.4?
16 Yes, Marvin.

17 MR. SMITH: Yeah, I had a colleague
18 reach out trying to understand what the Department is
19 trying to convey there by changing private to other. And
20 if it's just trying to match the regulatory language, I
21 can circle back with them. But can you give us some
22 insight, Greg?

23 MR. MARTIN: Well, we changed it
24 because there was some there was concern that what we
25 had here did not match what was in statute. So that's

1 why we changed the language. I think, I don't know,
2 Donna did you have any comments about that? You may have
3 made them yesterday before we cut off, you might want to
4 reiterate.

5 MS. MANGOLD: This just tracks the
6 statute. The word private was put in there
7 inadvertently. We were trying to track the statute
8 language and other tracks the statute language.

9 MR. MARTIN: Thank you.

10 MR. ROBERTS: Okay, thank you.
11 Anything else on 600.4? Alright, not seeing anything.
12 Vanessa, could you bring down the document? And we'll
13 take a quick temperature check on just this section,
14 then we will move on. With apologies, (g) does go into
15 the next the next section, so we'll go to that next. But
16 for 600.4, if I could just see the committee's thumbs.
17 Jamie, would you mind I'm not, okay, there we go, sorry.
18 Didn't mean to rush you. Not seeing any thumbs down, oh,
19 and Ashley, I didn't see your thumb. I apologize. Okay,
20 great. Not seeing any thumbs down. Thank you for that.
21 Greg, I'll turn it back over to you and Vanessa for the
22 next section.

23 MR. MARTIN: Thank you. And Vanessa is
24 going to queue up 600.20. And I know how you feel Brady
25 with these numbers, it starts to I'm starting to see

1 this in my sleep at night.

2 MR. ROBERTS: Why don't we do (g).
3 Because there's changes in (g) and then we'll just stop
4 at (h).

5 MR. MARTIN: Yeah, we'll just, I'm
6 going to begin with (g). We'll start with (g) here and a
7 couple of things with respect to (g). When I say that we
8 appreciated the suggestion from a negotiator during our
9 first session that the Department consider charging fees
10 to institutions for applications, for changes to
11 ownership, so we did take that back. We are continuing
12 to assess what might be feasible in this area. So we do
13 want to say that we have heard you there. What we would
14 ask here is if anybody has the ideas for, you know, what
15 type of a schedule would be an appropriate fee schedule
16 applicable for a change in ownership? So, I do want to
17 see if anybody has any comments about that particular
18 suggestion. I think Brad brought that up before. But if
19 anybody wants to talk to that, I'll open the floor for
20 that.

21 MR. ROBERTS: Any suggestions or
22 comments to the Department? Brad, yes, please. And
23 Vanessa, would you mind bringing down the document?
24 Thank you.

25 MR. ADAMS: Yes, we definitely would

1 support some sort of fee structure if it led to the
2 ability to know a timeframe to be able to receive a
3 response on a review. I think that's a good approach
4 and one that we would definitely support. I have
5 forgotten and I didn't come prepared with what that
6 structure would look like. I think it was around .15
7 percent of Title IV aid? But I need to confirm that. But
8 I think we also proposed it being capped around 50 to
9 60k. So let me let me just write that to you.

10 MR. MARTIN: That's great. You can
11 just put that in writing and give us some if you have
12 any ideas or anybody else on the committee has ideas
13 about that.

14 MR. ADAMS: Great. That's something,
15 though, that I appreciate you all looking into.

16 MR. MARTIN: Thank you.

17 MR. ROBERTS: Any additional
18 considerations for the Department on this? Johnson.

19 MR. TYLER: Yeah, just on the fee. You
20 know, having tried to understand high finance without an
21 MBA, I have to think if the agencies are inundated with
22 such applications, they're going to have to outsource
23 some of this and that may cost quite a bit in terms of
24 hiring consultants and so forth. So, you know, I just
25 want to say maybe 60 grand is about a week's worth of

1 work for some of the people, but I don't know.

2 MR. MARTIN: Thanks. I'm not going to
3 talk, I collecting comments, I can't really respond to
4 it because, I must be honest with you, I have no idea
5 what would be a applicable fee structure. So, we're just
6 soliciting any ideas that you have that we can take back
7 and look at. But thank you very much.

8 MR. ROBERTS: I appreciate it. Brad,
9 please.

10 MR. ADAMS: I'll just add to Johnson's
11 comment, I support the Department hiring more people to
12 help them, so that would be good, that would help in the
13 time when they send the response and maybe these fees
14 could go to pay for some of their salaries. I hope
15 they're not making \$60,000 for one review, though. But
16 anyways, hire more people and the timeframe will
17 improve, I hope. Thank you.

18 MR. MARTIN: Thanks.

19 MR. ROBERTS: Greg, I'm not seeing
20 anything additional on (g).

21 MR. MARTIN: Okay.

22 MR. ROBERTS: So, I'm just looking
23 back at the document, it doesn't look like there's
24 anything huge in age. Do you want to take.

25 MR. MARTIN: No, we'll see, I have a

1 couple more things in (g) before we get there. So, I
2 just wanted that because that was a direct question. I
3 wanted to get that I wanted to get out of the way. So,
4 one of the things that to look at here we have updated,
5 we look at (g)(1) romanette one. We have updated this
6 suggestion to clarify that institutions must report any
7 changes in their proposed new ownership structure at
8 least 90 days prior to the change of ownership. This
9 will help to ensure the Department has final materials
10 that will allow us to assess whether institutions will
11 be prepared to submit and materially complete the
12 application shortly after the transaction. And here you
13 can see that this is under (1), if a private, not for
14 profit institution or private, private for-profit
15 institution or public institution participating
16 undergoes a change in ownership, the results in a change
17 of control. The Secretary may continue the institution's
18 participation in those programs if and there you have no
19 later than 90 days prior to the change in ownership. The
20 institution notifies the Secretary of the proposed
21 change on a fully completed form designated by the
22 Secretary and supported by state authorization and
23 accrediting agency documents. So that's reflected there,
24 and I want to draw people's attention to (g)(2). We made
25 some technical revisions here. We bumped out this

1 paragraph rather than to make it a romanette and to
2 update the cross references to the prior paragraph and
3 change the word approved to continued. Since this,
4 section refers to a continuation of participation in the
5 Title IV programs. And we have also renumbered the next
6 paragraph so there you can see it was a romanette, but
7 has been changed to (2). So, notwithstanding the
8 submission of items required in Paragraphs (g)(1)
9 romanette one and two of this section, the Secretary may
10 determine that participation of the institution should
11 not be continued following the change in ownership. And
12 if we move over to three, I want to go to romanette
13 four, no, nothing there. No, I wanted to go to romanette
14 five. I'm sorry. So, we move down to romanette five, at
15 a negotiator's suggestion, we have added language
16 clarifying that the letter of credit may be based not
17 just on the Title IV volume of the institution, but also
18 other institutions under common ownership. If an entity
19 in the new ownership structure has at least 50 percent
20 interest in that institution. So, let's look at five, if
21 deemed necessary by the Secretary financial protection
22 and the amount of at least an additional 10 percent of
23 the institution's prior year volume of Title IV aid or a
24 larger amount as determined by the Secretary. If any
25 entity in the new ownership structure holds a 50 percent

1 or greater direct or indirect voting or equity interest
2 in another institution or institutions, the final
3 protection may also include the prior year volume of
4 Title IV aid or a larger amount, as determined by the
5 Secretary for all institutions under such common
6 ownership. So that concludes everything that is for
7 600.20 (g). I'll open the floor for comments.

8 MR. ROBERTS: As I turn it over to
9 committee, I just want to welcome Carney King who's
10 representing students and student loan borrowers.
11 Welcome, Carney. Barmak, please.

12 MR. NASSIRIAN: So, in (3), romanette
13 four and five. I sound like a broken record, but the
14 proper indexation is not to prior year's volume, but to
15 the potential liabilities that the institution may
16 have. And, with regard to five, I don't quite understand
17 where the magic number of 50 percent came from. I think
18 the concern ought to be with significant overlapping
19 ownership. It really doesn't need to be 50 percent if
20 you see there is a significant overlapping ownership
21 then other entities have to be pulled in, in my opinion.
22 Thank you.

23 MR. ROBERTS: Thank you, Barmak. Brad.

24 MR. ADAMS: Yes, good morning. I just
25 had two questions here on (g) (1), I guess it was

1 romanette one, but now it's been struck, which I believe
2 are important for for-profits, but also due to the
3 increasing number of change of controls with nonprofits.
4 I really think it covers us both here. But does this 90-
5 day notice requirement mean that if a school elected not
6 to pursue preacquisition review, which is currently
7 optional, is the Title IV, would the Title IV
8 eligibility be terminated and the change of ownership or
9 control not considered for approval? Is the first
10 question?

11 MR. MARTIN: I'll refer that one to
12 Donna, it's more operationally, I'll offer that to her.

13 MS. MANGOLD: 600. let me break it
14 down, Brad, you're right, changes, preacquisition
15 reviews of changes of ownership are not required. What
16 we're trying to eliminate by this traditional provision
17 here in section one is to avoid fire drills. Because
18 under the HEA and under 600.31, the school that
19 undergoes a change of ownership loses eligibility unless
20 it submits a materially complete application. What we're
21 trying to incur, what we're mandating now, is that we
22 get a heads up that we know that when they change
23 ownership within 10 days, they can actually meet those
24 requirements. As opposed to what we're finding now as
25 schools go through it and then they don't have financial

1 statements or they do not usually it's easy enough to
2 get the accreditation and the state licensing
3 authorization documentation. It's the financial
4 statements that are a problem. So, this gives us the
5 heads up so we can send them a letter saying, this is
6 what you must submit ten days after, 10 business days.
7 Otherwise, you lose eligibility and you can't continue.
8 The last romanette, let's see. Did you move on to two
9 actually number two or were you just talking about
10 (g) (1)?

11 MR. ADAMS: I was just talking about
12 (g) (1) at this point. So, I guess the real question,
13 though, that I was looking for is if the 90-day notice
14 is more on the termination of the of the Title IV
15 eligibility, is what I was really looking for.

16 MS. MANGOLD: You must, this would be
17 a prerequisite to going through your change of
18 ownership.

19 MR. ADAMS: Okay, so a prerequisite so
20 that helps. So then if this is a prerequisite, this 90-
21 day notice, does it have to occur before then or any
22 other preacquisition review application that is filed?
23 Because right now, I believe schools that are waiting
24 well in excess of 90 days up and six to 12 months. The
25 department is taking six to 12 months to process these

1 preacquisition review applications now. So, are we going
2 to have to wait another 90 days before that process
3 begins?

4 MS. MANGOLD: No. Just as long as
5 it's, no. It's not another 90-day period. So, as long as
6 you don't change your deal, because that's another
7 thing. We do a pre-acq and then they change their deal
8 and maybe different financials are necessary. So, this
9 doesn't add another 90-day cushion to do it.

10 MR. ADAMS: So, it's just in addition
11 to if you still choose that pre- acquisition review is
12 still optional.

13 MS. MANGOLD: Yes, this is protection
14 more for the institutions that don't want to do a pre-
15 acquisition review. That they at least give us a 90 days
16 heads up.

17 MR. ADAMS: Okay, I understand now.
18 Thank you, that's very helpful.

19 MR. ROBERTS: Thank you. I also want
20 to welcome Dr. Adam Looney to our meeting, but Johnson,
21 you are up next.

22 MR. TYLER: Okay, thank you. So going
23 down to (g) (2), is it two or three, no (g) (3) romanette
24 five, so this is what Barmak discussed about the 50
25 percent provision here of ownership and the General

1 Accounting Office when they wrote this report, and it's
2 either in 2020 or 2021 on scrutinizing changes in
3 ownership of for-profit schools to nonprofit, they were
4 using 35 percent ownership as a trigger for their
5 analysis and their findings. So, you know, it might be
6 worth looking at that report because they were using a
7 lower number, I think, 50 percent seems pretty high. So,
8 that's one thing, and then at the risk of really
9 sounding like I've been asleep at the wheel during
10 earlier parts of this, going back to a question Brad I
11 had asked earlier on, in (g)(1), it says, private
12 nonprofit institution and private for-profit
13 institution, then it has the change of ownership or a
14 public institution. Ownership is only applying to
15 private for-profits, right? The nonprofits aren't owned
16 by people nor the public. I know that's not language you
17 guys created now. I just want to make sure I understand
18 this.

19 MS. MANGOLD: If I can jump in, Greg.
20 When you have a nonprofit, there's always some state
21 entity that is set up. It's a nonprofit, it's typically
22 a very rare event when this does not apply. And I can't
23 even think of an event where it didn't apply. There is a
24 state entity organized as a nonprofit under state law.
25 What sometimes, they don't, there are human

1 shareholders, but you can also have in a lot of these
2 entities, a sole corporate member. For example, there'd
3 be an entity set up under state law. And then there is
4 another entity, a foundation, for example. That is the
5 sole corporate member of that state law entity. If that
6 foundation changes, we treat that as a change of
7 ownership, resulting in the change of control because
8 you could have completely different control at that
9 point. So, yeah, there aren't shareholders, but there is
10 an ownership change.

11 MR. TYLER: That's very helpful. Thank
12 you.

13 MR. ROBERTS: Thank you. Brad.

14 MR. ADAMS: I just had one other
15 clarification type question in (g)(3) romanette two,
16 about the accrediting association. So, it says we added
17 in a recently updated copy. And so, I'm just really
18 curious on the reason for adding the words recently
19 updated. And I know it was in the first session. I just
20 missed it. Does that mean that a school must ask its
21 accrediting agency or state agency to update a new
22 document that's outside of its normal processes? Because
23 states and others typically issue licenses annually and
24 do not issue interim updates. So, I just want to make
25 sure the latest issued document from the state would be

1 what this is referencing.

2 MS. MANGOLD: We really want something
3 more updated because anything can happen. If you lose
4 your license for some reason, if you lose your
5 accreditation. And so, and we've had not a real big
6 problem of getting these things, it could be a
7 screenshot with a date. It could just be an email from
8 the state authorizing agency. They're still in good
9 standing. We have not had problems with having this be
10 satisfied.

11 MR. ADAMS: So, an email from the
12 accreditor satisfies the Department?

13 MS. MANGOLD: Yes. Yep.

14 MR. ADAMS: To go along with, I guess,
15 the official license that was done?

16 MS. MANGOLD: Yes, because, you know,
17 some of these are three years longer, so we need to make
18 sure that there hasn't been a change. And the regulation
19 says as of the day before, that has been the consistent
20 language in this regulation. So, we are getting stale
21 documents and this way it makes it clear we're not
22 taking stale documents. This is not the approval. That
23 doesn't come until later in (h). This is just you are
24 accredited. You have state authorization.

25 MR. ADAMS: That made sense. I agree

1 with that, Donna. I just not sure if the Word documents
2 are correct, but I'm fine with it so we can move on.

3 But.

4 MS. MANGOLD: We've been flexible.

5 MR. ADAMS: Okay, perfect. Thank you.

6 MR. ROBERTS: Alright. Thank you all.

7 Greg, I'm not seeing any more hands. So, do you want to
8 take a check on the entirety of 600.20? The one other
9 change. Okay, we can just do, I only see one other
10 modification in (h), and it looks just to be numerical.

11 MR. MARTIN: There's nothing new in
12 (h), so we can just do it on well, so what we discussed
13 was (g) but that's the entirety of 600.20.

14 MR. ROBERTS: Right, right. Okay. If I
15 could see the committee's thumbs on 600.20 changes in
16 (g). Thank you, everyone. I am not seeing any thumbs
17 down. Feel free to correct me if I misspoke. Good. Thank
18 you for that discussion. Greg, I'll turn it back over to
19 you for 600.21.

20 MR. MARTIN: Thanks. So, Vanessa's
21 queuing up 600.21. This is updating application
22 information. And we'll start with (a)(6) romanette one.
23 Here we have restructured reporting requirements to
24 further clarify how they connect specifically, we've
25 deleted paragraph 15 and moved it here into paragraph

1 (6) romanette one. This says that institutions must
2 report any change in the ownership of at least five
3 percent, ensuring far greater transparency. We have
4 bumped the existing elements in (6) to a new romanette
5 two, which explains which changes in ownership
6 constitute a change in control. So, the changes there in
7 that we see in (6) romanette one, changes in ownership,
8 an eligible institution must report any change in the
9 ownership of an institution that does not result in a
10 change of control, as described in 600.31 and subject to
11 the requirements of 600.20 (g) and (h), whereby a
12 natural person or entity acquires at least five percent
13 ownership interest, direct or indirect in the
14 institution. And our next change, if we go down to
15 romanette 2D, here at the negotiators' suggestion, we
16 have specified that this includes a director or other
17 officer along with existing categories. So, this
18 includes the natural person becomes a general partner,
19 managing member, chief executive officer or chief
20 financial officer, director or other officer of the
21 institution of an entity which has at least a 25 percent
22 ownership or controlling interest in the institution.
23 Direct or indirect. And that, those are all the changes
24 for 600.21 (a) and in fact, that's everything we have in
25 600.21. So, I'll open the floor for discussion.

1 MR. ROBERTS: Thank you. Any new
2 consideration or questions for the Department on 600.21?
3 Jamie?

4 MS. STUDLEY: Very simply, renew the
5 comment that I'm wondering why five percent was chosen
6 and whether it might go too far in flooding the
7 Department with notifications that don't mean very much.
8 Just wondering why that number was chosen or whether it
9 is really helpful to understand changes of control. I
10 don't know what the source of the five percent level
11 was, whether it keys to something where you just wanted
12 something lower than what you had, which I can
13 understand, but it seems a big, that it will generate a
14 lot of notifications. And I wonder how you'll identify
15 the important ones for that.

16 MR. MARTIN: I think it's an awareness
17 thing on our part to lower to that so that we were made
18 aware of when these occur, and I can ask Donna if there
19 was a why we settled on five percent, exactly. I'm not
20 100 percent certain about that number, but I know that
21 we wanted to make it more all encompassing.

22 MS. MANGOLD: Seems to be actually
23 sort of an efficient number for us in terms of the kinds
24 of changes that we're seeing. And what happens is we
25 have these smaller changes, you know, in the delta

1 between 25 and 15 that we can look at a situation a few
2 years later is completely different than what's in the
3 records. Because what happens, particularly when they go
4 through a change of ownership, we ask for pretty
5 complete ownership information. And sometimes we're
6 looking at structures that there are no relationship to
7 what's in the records because there have been different
8 changes at lower level. So, it's just it's really a
9 recordkeeping mechanism and I don't think from in terms
10 of how I've seen these transactions, that that would be
11 exceedingly burdensome for the Department.

12 MR. MARTIN: Thanks, Donna.

13 MR. ROBERTS: Thank you. Not seeing
14 any more hands at this time. Greg, do we want to take a
15 temperature check on 600.21?

16 MR. MARTIN: Sure.

17 MR. ROBERTS: Alright. Thank you.
18 Committee if I could see your thumbs. I don't believe
19 I'm seeing any thumbs down, but again, as always, if I'm
20 misstating, please feel free to come off of mute and
21 tell me, but no thumbs down on my screen. Thank you. And
22 Greg, I believe, I'll turn it back over to you, but I
23 think there's one other section with changes.

24 MR. MARTIN: Yes, we're going into
25 600.31, changes in ownership resulting in a change in

1 control for private, nonprofit, private or for-profit
2 and public institutions. So, you see in section here,
3 we're going down to (b), it's rather it's a rather
4 lengthy section on definition. So, moving to, I'm sorry,
5 we want to go to (c). I'm sorry, we're going to go to
6 (c), standards for, there's nothing in (b) that has
7 changed, standards for identifying changes in ownership.
8 And you'll see that we have (c)(1), (c)(2), and then
9 (c)(3), which is other entities. So, start with, this
10 numbering is kind of convoluted so just to walk
11 everybody through this. So, we're in (c)(3) other
12 entities and you can see here that they are identified
13 by romanettes. So, then you have romanette one and then
14 in romanette two, you have a series of letters starting
15 with A, B, C, D, E, and then the first one we're going
16 to reference here is F. There we go. And I was only able
17 to do that because there were no I's, J's or L'S
18 involved. So here we are at F, I'm sorry. I actually
19 meant G, not F. So, in G, we have in response to
20 questions from negotiators, we have further clarified
21 this language to explain that we are interested in the
22 changing of a sole member of an institution, member
23 owner of an institution, but are not looking to capture
24 the circumstance of a sole member moving from 100 to 99
25 percent. So, you can see there in G, notwithstanding its

1 voting interests, a person becomes the sole member of a
2 shareholder or limited liability company or other
3 entity, in which it has 100 percent or equivalent direct
4 or indirect interest in the institution. The next
5 change, we go down to romanette three, slightly below
6 that, where it says the Secretary deems the following
7 interest to satisfy the 50 percent threshold, as
8 described above. And here in romanette 3A, we have
9 revised the language to capture informal agreements as
10 proposed by a negotiator during session one. So, we'll
11 take a look at that and we're now in that again, that's
12 romanette 3A. The combination of persons, although each
13 with less than 50 percent voting or controlling interest
14 in an entity, hold a combined voting interest of at
15 least 50 percent as a result of proxy agreements, voting
16 agreements or other agreements. Whether or not the
17 agreement is set forth in a written document or by
18 operation of state law. And that, I believe, is
19 everything that we have. So, we can go back and I'll
20 open up the floor for discussion.

21 MR. ROBERTS: Okay. Thank you, Greg.
22 Committee, anything new for Department to consider on
23 section 600.31? Barmak?

24 MR. NASSIRIAN: Sorry. This is with
25 regard to (c) (3), it's not new language for this round,

1 but it is new language compared to current regs. I just
2 want to make sure that that we are we are comfortable
3 with the 50 percent threshold will not apply to publicly
4 traded entities. That just strikes me as a very high bar
5 to clear. You know, you can control a publicly traded
6 entity with far less, even in combination than 50
7 percent ownership.

8 MR. MARTIN: Well, I'll let Donna
9 address that issue. She had some thoughts on that last
10 time, about the 50 percent

11 MS. MANGOLD: We've got, on a publicly
12 traded, if you look at romanette two, it's at 25
13 percent. Okay.

14 MR. ROBERTS: Thank you for
15 clarifying. And, Greg, not seeing any additional hands,
16 do we want to close out issue paper five with the
17 temperature check on 600.31?

18 MR. MARTIN: Yes.

19 MR. ROBERTS: Alright. Thank you all.
20 If I could see your thumbs for one final time on changes
21 of ownership. Not on the whole document, just this
22 section. Alright, not seeing any thumbs down. Thank you
23 all for the discussion. Greg, do you want to jump right
24 into issue number seven, the 90/10 rule?

25 MR. MARTIN: Uh, you know what, let's

1 take about five minutes.

2 MR. ROBERTS: A five-minute break?

3 Okay. Committee, I have 10:44 on my phone. If we could
4 come back at 10:49, that would be great.

5 MR. MARTIN: Thank you.

6 MR. ROBERTS: Thank you all. Alright,
7 welcome back, everyone. I hope you enjoyed this short
8 break. Greg, I'm going to immediately turn it over to
9 you to introduce 90/10 and walk us through the
10 Department's changes for this round of discussion.

11 MR. MARTIN: Thanks, Brady. So, we'll
12 be queuing up issue paper seven. And this is Title IV
13 revenue and non-Federal education assistance funds on
14 90/10. And the statutory sites are there for you again,
15 the regulatory site 34, CFR 668.28 and we change from
16 Title IV to Federal revenue reference there. What I want
17 to do in this discussion is because of the way that
18 668.28 is structured, we'll, I'm not going to discuss an
19 entire, we're not going to go over an entire section
20 before, or paragraph rather, before we discuss. I think
21 I'll take it in smaller blocks as we go through. So, I
22 will probably change from what we've been doing over the
23 past couple of days. So, bear with me there. I just want
24 to give people the opportunity to comment. Some of this
25 is, it's pretty complex and I don't want to go too far

1 before we give people the opportunity to discuss it. So,
2 we're going to start with 668.28(a)(1) calculating the
3 revenue percentage. And just an introduction here, the
4 proprietary institution meets the requirement in 668.14
5 (b)(16). That's the reference in the program
6 participation agreement that at least 10 percent of its
7 revenue is derived from sources other than Federal funds
8 by using the formula and appendix C of this subpart to
9 calculate its revenue percentage for the latest complete
10 fiscal year. And for purposes of this section, we move
11 into romanette one and we've made some changes here. Our
12 edits in this section clarify that funds that go to the
13 student directly should be counted, except for funds
14 expressly designated for purposes that do not include
15 tuition and fees. For programs administered by the VA
16 that include housing benefits, those programs already
17 provide tuition directly to the institution, which would
18 be counted. We've also added the clause at the end of
19 the paragraph to clarify expectations on the publication
20 of the list of programs. So, let's look at that then in
21 romanette one, for any annual audit submission for a
22 proprietary institution institutional fiscal year
23 beginning on or after January 1 of 2023. Federal funds
24 used to calculate the revenue percentage include Title
25 IV HEA program funds and any other educational

1 assistance funds provided by a Federal agency directly
2 to an institution or a student, including the Federal
3 portion of any grant funds provided by or administered
4 by a non-Federal agency, except for non-Title IV
5 Federal funds provided directly to the student to cover
6 expenses other than tuition, fees, books and supplies.
7 The Secretary identifies the Federal agency and other
8 educational assistance funds provided by that agency and
9 a notice published in the Federal Register, with updates
10 to that list published as needed. And I do want to point
11 out before we open the floor for discussion on this,
12 that we are still working on preparing an updated
13 Appendix C to reflect our changes here, but we will have
14 that ready for you prior to the third session. So, with
15 that, I'll open it up for discussion, Brady.

16 MR. ROBERTS: Okay. Just a few changes
17 at the table to announce. Jaylon is here on behalf of
18 consumer and civil rights organizations. Travis is here
19 on behalf of U.S. military service veterans, and Carney,
20 I believe, is in for students and student loan
21 borrowers. So welcome to the three of you. Why don't we
22 just keep it to point number one. Brad, please, you are
23 up.

24 MR. MARTIN: Before we start, can I
25 add one thing, Brady? Steve Finley is back as our

1 counselor.

2 MR. ROBERTS: Oh okay, welcome Steve.
3 Oh and Emmanuel is here for private nonprofits. Sorry.
4 All coming together. Brad, go ahead.

5 MR. ADAMS: All good, sir. Alright, so
6 just real quick, because this is just going to help my
7 point throughout this issue paper, but when I was at
8 TVA, a federally owned nine billion dollar utility
9 company, the TVA executives would always get excited
10 about their utility rates they charged customers being
11 in the top quartile for lowest rates. My response would
12 always be why are we celebrating? We should be number
13 one with the lowest rates because all the competitors
14 are paying taxes. Now I've flipped into the world where
15 about 10 percent of the students in 10 institutions that
16 pay taxes and 90 percent attend institutions that do not
17 pay taxes. It should be an immediate advantage right out
18 of the gate if you do not have to pay 40 percent of your
19 bottom line in state and federal taxes. But instead of
20 the nonprofits lowering their tuition rates and
21 investing in high demand programs, they support creating
22 a rule that just puts their competitors out of business.
23 The 90/10 rule has no indication of the quality of a
24 school and if you want to have an actual impact, then it
25 must be set up in a way we can administratively follow.

1 I'll be pointing out various pieces of this rule that
2 will prohibit schools from being able to actually
3 perform this metric as it is intended. Also, the points
4 we're discussing today may at best make up a tenth of a
5 percent of the funding categories at most proprietary
6 institutions. So, waiting on a book allowance stipend
7 from the VA is not going to be the reason why a school
8 fails 90/10. But it will be the reason why a school
9 cannot ever, ever accurately calculate their 90/10. I'll
10 start with that and then I can get back in line, but it
11 doesn't look like there's anybody else in line.

12 MR. ROBERTS: Yes, please continue.

13 MR. ADAMS: Alright. So, switch here.
14 So, on the actual very, let's see here, I'll start with
15 why the very end of what we, so I'm in one romanette one
16 and we say in the yellow edition, expenses other than
17 tuition, fees, books and supplies. I'll let you catch
18 up, Greg, and give me a thumbs up when you're there.

19 MR. MARTIN: I'm there, I'm looking at
20 it.

21 MR. ADAMS: Why did we put it in the
22 words books and supplies when right below in three
23 romanette one, we say tuition, fees and other
24 institutional charges? As you know, most schools do not
25 include books as part of their tuition and mandatory

1 charges. Most students today are not buying their books
2 at campus bookstores. I mean, Amazon is [30 seconds] got
3 their reason for their start was buying books. So how in
4 the world can we, as an institution, know what students
5 are paying for books? If anyone's ever been to a
6 bookstore, there are six ways you can get a book today.
7 You can rent a digital book, you can buy a digital book,
8 you can rent a used book, you can buy a used book, you
9 can rent a new book, you can buy a new book. Those are
10 all different prices, for a chemistry book for a
11 student. How in the world do we know what they pay for
12 and why do we care if it's not on their ledger card?

13 MR. MARTIN: In looking at what we're
14 saying here, Brad, so what we're clarifying here is that
15 we're actually allowing for those funds not to be
16 included. So, to go back to this again, for purposes of
17 this, so back to the STEM. At least 10 percent of the
18 revenue derived from sources other than Federal funds.
19 And it's for purposes of this section, you know, for any
20 annual audit submission, proprietary institutional, for
21 a proprietary institutional fiscal year beginning on or
22 after January 1, 2023, the Federal funds used to
23 calculate the revenue percentage will include. So, at
24 first, we're saying include Title IV HEA funds and any
25 other educational assistance funds provided by a Federal

1 agency directly to an institution or student, and
2 including the Federal portion of funds provided or
3 administered by a Federal agency. These would be funds
4 to the student, except for the non Title IV rather
5 Federal funds provided directly to the student to cover
6 expenses and tuition other than books and supplies. So
7 here we're, I think this is a beneficial thing in that
8 we're saying that those funds that are provided to
9 students that are specifically to cover those expenses
10 other than other than tuition, fees, books and supplies
11 are not counted..

12 MR. ROBERTS: Steve, did you want to
13 weigh in?

14 MR. FINLEY: I just want to ask Brad a
15 question for clarification, if that's okay. Brad, are
16 you concerned that there might be an allowance paid to a
17 student that would cover books and supplies? And we're
18 talking about an institution that was not actually
19 selling books and supplies to the student.

20 MR. ADAMS: That is the concern that
21 the student's getting a book allowance through the GI
22 Bill and then spending that allowance wherever they
23 choose outside of the institution. I mean, we don't
24 charge students for books. Students have the options
25 freely to get books wherever they want to in the

1 country. And frankly, we do a pretty good job of not
2 requiring students to have to buy a newly published
3 books that every year, like the publics do. We actually
4 make sure they're buying books that they can afford. So,
5 I'm not following this piece.

6 MR. FINLEY: Yeah. We would entertain
7 a suggestion to take a look at that to try to clarify
8 the issue you're raising.

9 MR. ADAMS: Okay. I'll submit. I think
10 you just need to change it to institutional charges to
11 only books and supplies.

12 MR. MARTIN: So, is what you're
13 saying, just to clarify, Brad, so you're saying this has
14 be instances where the books and supplies are not
15 institutional charges, correct?

16 MR. ADAMS: Yes. Yes, that's probably
17 the case for most institutions. I don't know of many
18 that charge them for it. So, and through their ledger
19 card, I mean it's all off balance sheet.

20 MR. MARTIN: So, your suggestion would
21 be to change that institutional reference to
22 institutional charges?

23 MR. ADAMS: Yeah, as it's worded in
24 (3) romanette one.

25 MR. MARTIN: Okay, I think I

1 understand what you're saying now,

2 MR. ROBERTS: I want to give Dave just
3 an opportunity to weigh in.

4 MR. MCCLINTOCK: Yeah, I was just
5 going to share that. I think institutional charges is
6 the standard term for 90/10 right now, and this is a
7 nuance. So, if students pretty much need to buy their
8 books or a kit or something like that through the
9 school, it is included as an institutional charge. And
10 that definition applies both in calculating 90/10 and
11 when calculating the refund calculation through the
12 R2T4. If schools have the option that they can go buy
13 those books and supplies other places, they're not
14 included as institutional expenses in 90/10 or on the
15 R2T4 calculation. So, I do think just using that, that's
16 a standard defined term right now. I think.

17 MR. ROBERTS: Thank you. Steve, I also
18 see your hand is up if you wanted to respond. Oh, you're
19 muted right now.

20 MR. FINLEY: I was just saying, I
21 apologize, this isn't directly on point, but can you
22 confirm that we're live on the public stream again? I've
23 gotten a comment from someone that says they're seeing
24 that we're still on break.

25 MR. ROBERTS: Oh, shoot! Patrick or

1 Christian, could you confirm if we are live or not?

2 MALE SPEAKER: We are live.

3 MR. FINLEY: Okay, they may need to
4 reboot. Thank you.

5 MR. ROBERTS: Not a problem. Carney,
6 please.

7 MR. KING: Yeah, I just wanted to
8 respond to the books. I use the chapter 31 GI Bill, the
9 book rehab benefits and that goes directly to the
10 school. I had to buy my books and supplies through the
11 bookstore. And that even included my parking pass, all
12 that stuff was all paid through a memorandum from the VA
13 directly through the bookstore and university. So, I
14 think it's more common than you would expect it to be,
15 that it goes directly through. Also, most people, sorry,
16 my dog is right under me, most people that were on the
17 GI Bill that I, you know, went to school with and before
18 I even used chapter 31, we all went through the
19 bookstore just because it was the easiest, quickest
20 option. So, I know a lot of the GI Bill funding is still
21 buying books from the bookstore, so I recommend keeping
22 that in.

23 MR. MARTIN: I think I want to just
24 point out that, you know, with reference to both these
25 things that it, there are differences across, you know,

1 different schools. There are reasons I don't want to go
2 into it now, but with required proration of charges by
3 payment period, why a lot of institutions have, I think,
4 going back to Brad's point have I think you would find
5 that recently that there's more of a transition to
6 having those as non-institutional charges than maybe you
7 saw in the past. But I think it does vary in some cases,
8 yes, you're right, students are charged for all those
9 tuition, fees, books and supplies when they sign an
10 enrollment agreement and it is all those are all
11 institutional charges, and sometimes they're not. But I
12 think it does vary and we could look into accounting for
13 both circumstances.

14 MR. ROBERTS: Thank you. Dave, you
15 want to respond.

16 MR. MCCLINTOCK: I just wanted to
17 confirm for Carney that in that situation, if the school
18 is charging you and you're buying all of the books
19 through the school, it is captured in 90/10. So, it
20 becomes institutional charges that are included in 90/10
21 and then also need to be incorporated when the R2T4
22 calculation is done.

23 MR. KING: So, if I was just using
24 chapter 33 benefits where they just give me cash and
25 tell me to buy books wherever; 4lould that end up on

1 there or only if I'm paying directly through the VA?

2 MR. MCCLINTOCK: It would, well,
3 there's a lot of nuance to this, so you have to
4 determine what all the institutional charges are for the
5 entire year, and then there's something called the
6 presumptive rule and you start assigning payments. So,
7 it's you don't match up, okay, here was a charge and a
8 payment came in and you count that as either 90 or 10
9 money. And so, I'm not trying to dodge your question,
10 but it's not, you can't decide, okay, exactly this
11 charge happened and then this payment occurred and it
12 gets assigned to.

13 MR. KING: Yeah, I get it because
14 there's nothing connecting the student to, you know,
15 just cash transactions at the bookstore or whatever.
16 But.

17 MR. MCCLINTOCK: Right.

18 MR. KING: Yeah.

19 MR. MCCLINTOCK: Well, it's also, it's
20 not a timing so that I think rightfully so, you can't
21 post tuition charges and have money come in that post
22 money that meets the 10 first and say that's resolving
23 charges and then draw down the Title IV later on to say
24 that [inaudible]. So, there's a priority of all the
25 charges and all the payments for the entire year. And

1 so, what gets counted could actually change as you go
2 through the the12-month period again because you have to
3 look in the aggregate when it started. That's what makes
4 it tough for any one transaction, et cetera.

5 MR. ADAMS: May I add one point to
6 Carney's question, is that okay? I also just want to
7 mention that bookstore revenue does not count in 90/10.
8 So, if buying whatever you buy, the bookstore shirts,
9 cups, whatever, that's not in 90/10 either, just
10 clarifying that.

11 MR. ROBERTS: I do see you as also
12 having your hand up next in the queue, if you wanted to
13 continue offering material for the subcommittee.

14 MR. ADAMS: Yeah, no worries. Amanda
15 was in front of me, but she may be good now. So, I had
16 another question, same added language, where it says
17 provided by or administered by a nonFederal agency. Just
18 pausing to make sure you catch up. That this is
19 troubling to me, and I'm assuming this is directed
20 towards states. And WIA funds. I'm assuming that's why
21 it's written this way. But if money is coming from the
22 state, it shouldn't be Federal money, and I understand
23 they may contribute a portion of it, but let's think
24 about this big picture. The states get a significant
25 amount of funding every year for everything from the

1 government. So, at the end of the day, if it's a state
2 payment and we'll get into another debate and for on how
3 you how you apply it, maybe apply some portion to state
4 and some portion of Federal, that's coming up here in
5 four, which is going to be impossible for us to do. I
6 just have a problem with the language right here that's
7 saying a non-Federal agency, the definition that
8 Congress passed was it's a Federal fund. And now we're
9 saying money received from a non-Federal agency counts
10 against you. I'm struggling.

11 MR. MARTIN: What we're saying is
12 including the Federal portion of any grant funds
13 provided by or administered by a non-Federal agency. So
14 those would be Federal funds if that grant includes
15 Federal funds, then it's our position that they would be
16 included in what the statute requires to be counted.

17 MR. ADAMS: And you could argue every
18 state grant has some portion of it, this Federal and I
19 don't understand how in the world we can do this. But in
20 the point in four and we're going to get into this
21 debate at four and I'll save it for that. There is no
22 way we can go, grant by grant, every single one of these
23 that comes in and say, 90 percent state, 10 percent
24 Federal. This one's 88 percent state, 12 percent
25 Federal. The next one 75 percent state, 25 percent

1 Federal. That is going to be impossible. Anyone that's
2 ever been in financial aid and maybe Sam can speak to
3 this, there is no way they're going to be able to do
4 that, and it doesn't make sense to me to do that. And
5 I'm sorry, that's if it's coming from the state, it
6 should stay on the state side. Thank you.

7 MR. ROBERTS: Thank you, Jaylon. You
8 are up next.

9 MR. HERBIN: Yeah, I think so, the
10 comment that Brad is making just for clarity, Greg, when
11 it comes from the state that sort of speaking on like
12 the foster care or say, for instance, like I know the
13 DMV, they give a tag [ph] to their students to assist
14 with some of these institutional fees. Is that what
15 we're clarifying that that's what you are meaning in the
16 sense of that is coming from the state as part of the
17 90/10?

18 MR. MARTIN: What we're essentially
19 getting out here is there are state grants that include
20 a portion of Federal money. And if that grant contains,
21 it does have Federal money in it, then remember we're
22 talking, this is, we're looking at Federal, you know,
23 it's the Federal, it's Federal revenues. So that does
24 become as opposed to it used to be just Title IV
25 revenue, now it's Federal revenue and that is revenue

1 derived from a Federal source.

2 MR. HERBIN: I agree, I think that the
3 language is fine. I support the language right there.
4 Thank you.

5 MR. ADAMS: And Greg, can I add one
6 other point to that exact comment? So, you know,
7 stepping back on this whole thing, you know, our
8 financial aid compliance audit, a big component of that
9 audit is the 90/10 calculation. And if you're off by a
10 penny, it's an actual finding on that audit. This is
11 going to set up Dave McClintock and the firms of the
12 world an opportunity to just hammer us on, how did you
13 come up with that pro rata breakdown? And every single
14 state grant now we're going to have to determine if any
15 portion of that was Federal? That's what we're trying to
16 do here, this nickel and diming these schools that
17 already have so much to deal with from a financial aid
18 compliance perspective. I just, I'm sorry that is that
19 is a burdensome task that nobody here should be expected
20 to have to perform. Thank you.

21 MR. ROBERTS: Okay. Johnson, your hand
22 is up next.

23 MR. TYLER: Yeah, I can't say I
24 understand how the states report what portion of the
25 support they're giving is Federal, but I do see that,

1 I'm familiar with public benefits for the SSI recipients
2 are told what percentage is being given by the state and
3 what's coming from the feds. So, I mean, if people are
4 reporting it and it's calculable that way, I mean, those
5 things just come on a statement. All of my clients can
6 see what's coming from the feds, what's coming from New
7 York state? I think that's not burdensome. If it
8 requires a lot of other analysis, maybe it is. I just I
9 don't understand enough about it. If it's on a piece of
10 paper, you should be able to calculate it.

11 MR. ROBERTS: Thank you, Johnson.
12 Jamie.

13 MS. STUDLEY: I fully support the
14 underlying objectives of 90/10. I am moved on this one
15 to ask what the purpose of 90/10 to see whether this
16 particular calculation issue maybe could be illuminated
17 by thinking about the underlying purpose of 90/10, which
18 in the simplest old fashion sense I have, is to make
19 sure that there are other decision makers choosing to
20 support students in these programs, in addition to the
21 Federal programs that students can carry with them. And
22 if the state is making the decision that it has a
23 separate program where it controls the funding, even if
24 the feds have contributed toward that stream of funding,
25 I wonder if it might be appropriate for that for the 10

1 to include the money that the state is directing and not
2 require the accounting that Brad is describing. So, you
3 know, this is one case in which if we, you know, where
4 burden is necessary, we should require burdensome things
5 if they're needed to get to the purpose. This may be one
6 where the purpose that we're looking at really goes to
7 whether the state is making a choice about the
8 allocation of funds that it controls, whether it comes
9 out of this year's budget or reserves or the Sunshine
10 Fund or from a Federal pass through that the state gets
11 to decide. This may be one place in which those comments
12 are well taken.

13 MR. MARTIN: Thank you.

14 MR. ROBERTS: Thank you, Jamie.
15 Johnson, I have your hand is up next.

16 MR. TYLER: You know, I'm not quite
17 sure I get my head around what Jamie is proposing, but
18 to the extent that states are voting where good money is
19 going and whether they think with 90/10 design to, you
20 know, that the marketplace is supposed to be driving
21 decisions on what institutions have/are of value. I only
22 know one state that will not give state money to
23 proprietary schools, and that's California. So, the
24 states are basically, you know, the states that give
25 grants, they're giving it to every type of institution

1 and it's a grant no different than a Title IV grant. And
2 so, if Jamie's proposing just count all the money, I
3 think that's a fair thing to do because there is no
4 discerning pattern of whether you're going to get state
5 aid. Your state aid is as long as the school is
6 accredited and eligible for Title IV money, it doesn't
7 matter what the institution is. So, it is public money
8 that's funding you.

9 MR. MARTIN: I want to clarify here
10 that, you know, our interest in this is Federal money so
11 that obviously we don't count any state, any state money
12 toward that. And I would welcome any comments if any of
13 you are more familiar with state grants than perhaps I
14 am, if you know how routinely those are broken down with
15 states informing publishing which percentage of their of
16 their grants comes from, what percentage of their grants
17 comes from a Federal source.

18 MR. ROBERTS: Steve, did you want to,
19 I'll go Steve and then Dave. But did you want to speak
20 on that or is that it was at a different point?

21 MR. FINLEY: I was just going to echo
22 what Greg said, which is our understanding is the
23 Federal portion of a lot of these state grants is
24 readily ascertainable and does not vary from student to
25 student.

1 MR. ROBERTS: Then, Dave.

2 MR. MCCLINTOCK: Yeah. I don't know
3 the size of the Federal portion, I was just going to
4 add, this might have been 15 years ago, I forget,
5 there's a period of time where schools can utilize state
6 grants as part of the SEOG match required. And there was
7 a table that outlined how much of the state grant was a
8 Federal portion, and you could not include that in it.
9 My recollection is I see Greg and David nodding their
10 heads that they were pretty small percentages that were
11 included, I mean, under five percent was my
12 recollection. So, there is a piece that's Federal, it
13 was not a significant portion, at least then I don't
14 know if it's changed since that time.

15 MR. ROBERTS: Okay. Brad, I see your
16 hand. I just want to say that David is coming to the
17 table to ask the question on behalf of the state
18 agencies. But Brad, take it away.

19 MR. ADAMS: Yeah, I'll stay on this
20 point because I know David will have a point on this.
21 But there are many states that exclude for-profits from
22 grants. And it is not, Steve, you're making it sound
23 like to me that just because one grant may be easy to
24 determine that the Federal portion that should be the
25 case for everything and it's not. You know, at the end

1 of the day, we're getting all kinds of grants from all
2 kinds of different places, and we operate in all 50
3 states. And for the Department to say it should not be
4 hard to do and should be able to easily be calculated
5 it's just wrong. Until you live in a financial aid
6 administrative place, you can't say that. You know, and
7 I'm sorry this is going to be why we're not able to
8 finish Title IV. This and, you know, if any money having
9 to come from VA is why we're not going to be able to
10 finish Title IV or our 90/10 calculation on time, and
11 I'm just completely against it.

12 MR. ROBERTS: Thank you. Jaylon, I
13 have your hand up next.

14 MR. HERBIN: Yeah, I think I really
15 just want to bring back the point that what we're trying
16 to do here is prevent the gaming of the institutions
17 from this matter. So, I think we're trying to say from
18 our standpoint with this is that we brought this up to
19 prevent any loopholes from occurring. So, one, yeah, we
20 closed the loophole. But now there's other loopholes
21 that can possibly reopen. So, with the Department of
22 Education doing this, I actually agree with this.

23 MR. ROBERTS: I think that there are
24 some funds that do come from the Federal government that
25 are sent down to this state and that they can administer

1 it as far as funds from grants. But when they are doing
2 this, we have to take into account what percentage of
3 that is being sent over to the school that the schools
4 are using as dimmable Federal funds. I think that should
5 be kept in mind here throughout the conversation. So
6 again, like I said, I want to reiterate that we do
7 support this because we think that the foster care
8 program students leaving out of the foster care system
9 are able to go to institutions where they actually have
10 programs set up for them to attend when they age out.
11 But we need to make sure that funds are included in the
12 10 and not the 90.

13 MR. ROBERTS: Okay, thank you. David,
14 welcome. Please, go ahead.

15 MR. SOLOW: Yeah, I was just going
16 to say that the document that Dave mentioned in terms of
17 showing that percentage of state money that's blended in
18 with Federal funds for grants that states give out, you
19 know, that's created because the states are required
20 very strictly to do cost accounting under OMB circular
21 A-87. And so, the state can easily tell everyone the
22 public exactly what percentage of a WIOA grant or some,
23 you know, community development block grant or other
24 funds that the state has. They blend that with some of
25 their own state money, they can say what percentage

1 because they have to in order to report to back to the
2 Federal agency, Labor Department or Health and Human
3 Services or whoever gave them that money. And so, I
4 think that there might be a way to write this to say to
5 the extent that the state does the cost accounting. So,
6 you put this on the state, not the school. I mean, I
7 hear what's being said about financial aid offices being
8 burdened with having to go forensically find this out.
9 But the state could very easily tell for the vast
10 majority of cost accounting under OMB circular A-87
11 grants, what percentage was their money and what
12 percentage came from a Federal agency.

13 MR. ROBERTS: Thank you, David. Brad,
14 your hand is up next.

15 MR. ADAMS: Thank you, David. I don't
16 have any other comments on that particular piece. But I
17 do see Debbie just raised your hands, so maybe I'll get
18 behind her if she wants to speak to the state issue and
19 then I've got one other comment in romanette I.

20 MR. ROBERTS: Sure. Debbie, welcome
21 back on behalf of state agencies. Take it away.

22 MS. COCHRANE: Thank you. I just
23 actually really appreciate David's comment about whether
24 there's a place where there's a role there for the state
25 to take on some of this burden, because I do you think

1 that the workability of the rule is important. And I
2 wondered if the Department has a sense of what would be
3 on this list now? I mean, are we talking about a dozen
4 programs or are we talking about one hundred? I'm just
5 trying to get a sense of what that would look like.

6 MR. MARTIN: As to how many of these
7 there are. I don't know that we've identified that
8 number. The regulations meant to be inclusive of them, I
9 think primarily it would be state grant that we would be
10 concerned with here. But the reg was written to include
11 any type of assistance funds that would include a
12 Federal portion. So, I don't know, I can answer exactly
13 that we have a number for that.

14 MR. ROBERTS: Okay. Brad, take it
15 away.

16 MR. ADAMS: Thank you. My last
17 comment, maybe my skeptical nature, but you can argue
18 that any state grant, if they're getting any money from
19 the Federal government could end up being some
20 percentage Federal. And I'm not talking we I'm talking
21 like, you know, Tennessee student assistant grants that
22 come directly from the state budget. But some of the
23 state budgets funded from the Federal. So again, my
24 skeptical hat. So, the Federal Register, my next comment
25 here is the very last sentence of basically Federal

1 Register with updates to that list as needed. I
2 appreciate the added language, I did request that. I
3 still struggle, though, if you're in the middle of your
4 fiscal year and a new Federal fund source gets added
5 like we'll just call it HEERF funding. It all happened
6 to us in COVID, we all got HEERF funding. If that came
7 in in the middle of our fiscal year, then all of a
8 sudden that's determined to have met this rule. All of
9 those funds that were dispersed prior to knowing that
10 would then hit your 90/10 and so you could be on the
11 last day of your fiscal year, you find out that some
12 fund source all year you didn't think was Federal, now
13 has been deemed Federal. So, I do think we need to have
14 a list that's regularly updated. And again, I appreciate
15 the language, but I do think it needs to be whatever the
16 list is at the start of your fiscal year, that's the
17 list. And or if you're going to add something in the
18 middle of fiscal year, it's added before the funds from
19 that fund source type like a HEERF it's known that those
20 funds are Federal. So, I mean, we just need to know, I
21 guess is the point, and I appreciate the language that's
22 added.

23 MR. MARTIN: I'll take that point,
24 Brad, and I think we do need to look, we can go back and
25 look at what the, you know, how I think that's a very

1 legitimate question, how it would implement when this
2 was when the Federal Register was published, what
3 sources are on there and when the school is responsible
4 for knowing those, especially if the publication of that
5 registry falls in the middle of a fiscal year. So, we'll
6 take that by for discussion.

7 MR. ROBERTS: Okay. Thank you, Marvin,
8 I have your hand is up next.

9 MR. SMITH: I've never worked at a
10 proprietary school, and I don't know if there's already
11 a carve out, but I just point out that a campus-based
12 aid is a Federal aid program, but 25 percent of the
13 funds come from the institution. So, is that already
14 being accounted for and excluded in the 90/10
15 calculation?

16 MR. ADAMS: That's in. Federal work
17 study money is in it. It's in the 90.

18 MR. SMITH: This sets up an exclusion,
19 doesn't it, the way it's worded that 25 percent of the
20 funds come from non-Federal funds?

21 MR. ADAMS: Institutional funds don't
22 count, but Dave you take it.

23 MR. ROBERTS: Dave, do you want to
24 weigh in?

25 MR. MCCLINTOCK: Right now, the only

1 the Federal portion of SEOG is included in 90/10. 75
2 counts 25 does not. And it doesn't get included either
3 way because it's not if it's through the institution,
4 it's not outside money.

5 MR. ROBERTS: Okay, thank you. Travis,
6 please.

7 MR. HERR: Yeah, thank you. On the
8 Federal Register point, I just want to advocate for
9 adding specific agencies that the Department of
10 Education knows are already big spenders like Department
11 of Defense and VA. I don't think we should rely on the
12 Federal Register being updated continuously or if it's
13 missed or something in the future. I know, I think you
14 guys said that you're working on that, but I just want
15 to point that out that we would like specifically added,
16 you know, those mentioned in there. Thanks.

17 MR. MARTIN: Thank you, I think the
18 intention would be to publish a Federal Register that
19 would include, say so, at least initially anyway. Of
20 course, you know, the largest sources with the VA and
21 DOD, and those would be on there and there would be
22 published updates as needed. But that, for instance, the
23 VA and DOD, they would roll forward. So, you would know
24 that from the very get go. And that would be that we
25 would publish that early, and it would be hopefully, we

1 would have one of these out before the regulation took
2 effect so that would be there. And you know, and if we
3 needed to update, we'd be adding to that list as we
4 updated.

5 MR. HERR: Okay, so it wouldn't, so
6 things won't be able to be removed in the future or it
7 would just be continuously added?

8 MR. MARTIN: I can imagine, you know,
9 it may be that there are sources that would get removed
10 if those sources were no longer providing this type of
11 assistance. I can't imagine that the major ones VA, DOD
12 that would ever occur.

13 MR. HERR: Right. Okay, thank you.

14 MR. ROBERTS: Brad, please.

15 MR. ADAMS: Sorry. I'm trying to type
16 in the chat what my proposed language is, but I just
17 want to say I do support Travis's comment there that,
18 you know, VA should be included. I think that's good.

19 MR. ROBERTS: Thank you. Not seeing
20 any new hands. Greg, I'll turn it back over to you.

21 MR. MARTIN: Ok, yeah, I do want to
22 say that, you know, we're aware of the point that Brad
23 made earlier about institutional charges versus books
24 and supplies, so we'll definitely take that back. And so
25 yes, that's the only thing I wanted to say. If there are

1 no more comments or discussion we can move on. We could
2 take a temperature check just for (a)1, why don't we do
3 that.

4 MR. ROBERTS: Before we do that,
5 Amanda, I do see your hand is up. Did you want to speak
6 on that?

7 MS. AMANDA MARTINEZ: Sorry, I just
8 have one question to the Education Department. So, are
9 you saying that never in the calculation of 90/10 books
10 were never included in that calculation? Because any
11 books, there's no contracts with institutions with
12 professors and their books are there. Now we have,
13 there's like an access code online books. Are you saying
14 that the Education Department is saying that books are
15 never were never included and they are, are they unaware
16 that potentially institutions make contracts with
17 professors and the bookstores so that they do receive a
18 portion of those funds or access codes provided to
19 students? Is that what you're saying that you do not see
20 that as institutional, students providing institutions
21 funds?

22 MR. MARTIN: What we're talking about
23 here is that is the Federal funds, as the Federal funds
24 to go to pay for institutional charges. And as was
25 explained from some of the other negotiators, I think

1 David, and also Brad, that that books and supplies can
2 be an institutional charge or not. So, if it's an
3 institutional charge like that it means that would be a
4 situation where the institution would require these
5 students to buy to purchase the books from the
6 institution. So generally, when that happens, there's
7 some type of an enrollment agreement whereby the
8 institution, the student signs that and is liable for,
9 owes that certain amount of money and then that would be
10 revenue to the school. In situations where it just would
11 be usually always is the case with your more traditional
12 college university where you just go purchase the books
13 on your own. You know, you have a bookstore, but you can
14 purchase them. It doesn't have to do with whether you're
15 required to purchase the book that's written by a
16 certain professor. We've all been down that path, but it
17 has to do with how the books and supplies are charged.
18 Are they part of the of the charges that you pay at your
19 institution? And in most, what you're familiar with
20 probably is that you could purchase the books at the
21 bookstore and you were allowed to charge them to your
22 account at the school. But that's not the same thing as
23 a school requiring you to do that. So, this is the
24 difference we're talking about here. And when Brad
25 raised that point, he was talking about the situation

1 that is increasingly the case at proprietary schools as
2 well, where books and supplies are not part of
3 institutional charges, so they're not lumped in with
4 tuition fees. I hope that that answers your question.

5 MS. AMANDA MARTINEZ: Sorry, can I
6 respond to that. And maybe this is an emerging issue and
7 maybe people aren't really understanding what's
8 happening. But like, and I understand in contract
9 probably also hard to administer, try to catch what
10 books are actually. Yes, maybe in contract to an
11 institution we did not say as a student. I'm like, we're
12 forced to buy these books, but technically by proxy,
13 like nowadays, especially with like online education,
14 you cannot complete your homework assignments without an
15 electronic access code, and especially with now it's
16 online. Most students who have now been going to online
17 school, I assume. I don't have the data to back this up.
18 I don't really like to speak about things without data
19 to back it up, but I know from anecdotes and also from
20 my own personal experience. Yes, I did not sign a
21 contract with the institution that I would have to buy
22 that access code. But if I did not buy that access code,
23 I could not finish my coursework and that was mandated
24 and required by the course that I signed up with. So
25 yes, maybe this is this can't be solved today in this

1 specific regulation, but I do want to bring it bring up
2 to demystify and counter arguments that institutions are
3 not requiring you to buy books or other things through
4 the bookstores. But there is this emerging issue, and I
5 would say it's prevalent now that students are required
6 to finish their courses through online access codes that
7 they can't get through Amazon or these other ways. So
8 online, there are online barriers and there are, I would
9 say, books are now becoming a more, I would say, like
10 online courses or online books, is a problem, and
11 students aren't paying it towards other outsourced
12 resources, it's directly with institution, contracted
13 with. But again, I get this is a new issue, I just want
14 the Education Department and people to be aware of this
15 issue, and it's going to be prevalent and maybe we can't
16 solve it today, but it's going to be, it's a necessary
17 thing for college affordability, especially with this as
18 well that needs to be solved, potentially in the future.

19 MR. MARTIN: Yeah, I think the point
20 is well taken. I think there are a lot of, you know,
21 certainly with increased use of these types of codes or
22 whatever. But I want to point out that and it's
23 important to remember here that this 90/10 rule applies
24 only to proprietary institutions. So, we're not talking
25 about the general what you might be familiar with where

1 the college university used to go to the bookstore, now
2 they have these access codes. I will, which is not say
3 it's not a problem. I do think that it could be a
4 problem. We do say that our guidance has been that any
5 institution where the student does not have a real and
6 reasonable opportunity to purchase books and supplies
7 from another source that the charges do become
8 institutional. So do want to point that out. But I think
9 the issue you're pointing out here is a very important
10 one, but sort of is much, much larger because it goes
11 beyond what we're addressing here with 90/10. I don't
12 want to belittle it at all because it certainly is
13 increasingly an issue for students that, you know, used
14 to be you could buy the books when you use the used
15 books or whatever from the use book exchange and maybe
16 save a lot of money. But where you have to purchase
17 those codes, that doesn't become possible. So, I take
18 your point. Thank you.

19 MR. ROBERTS: Thank you. Jaylon, is
20 this I just, feel free to speak, but is on what we're
21 about to take a temperature check on?

22 MR. HERBIN: Yeah, and it's just sort
23 of what Amanda had just alluded to and even Johnson's
24 comment here. If you look at it now and I know Brad will
25 say that this isn't like Greg just said it's proprietary

1 schools, they have required courses that you have to
2 take, you have to purchase certain books and stuff from
3 that actual bookstore, but at traditional universities,
4 they're also not requiring that and I think what we need
5 to also take an eye at looking from the Department of
6 Education can hopefully look into its the requirements
7 when the account hits the ledger the student accounts
8 after they refund the money to let's say the student
9 doesn't purchase it from the bookstore. Is that still
10 going to be considered part of the 10 or is that
11 considered part of the 90 as well?

12 MR. MARTIN: Well, those are usually
13 funds which are above and beyond the institutional
14 charges that are given to students for living expenses
15 and those don't count in the calculation. Those are not
16 held against institutions. It's only the revenue, it's
17 only tuition if it's only the up to, I'm sorry, up to
18 institutional charges. Does that, I'm trying to answer
19 your question there, but yeah. And in the case where you
20 can see we don't have it here in front of us. But when
21 you look at the way that it's actually calculated, which
22 appears in Appendix C, if we had this, it would probably
23 make more sense. But when you do the actual calculation
24 itself, you look at Title IV revenue, which is adjusted
25 and you look at adjusted student in the in the numerator

1 and then you look at adjusted student Title IV revenue.
2 And so, there are adjustments to those amounts and the
3 amount of aid above institutional charges is an
4 adjustment. Also, I know that Mr. McClintock does have a
5 lot of experience in this, and maybe he has a more
6 direct way of describing what I just described. So, I'll
7 ask David if he wants to take a shot at that.

8 MR. MCCLINTOCK: I don't know if it's
9 more direct, but I could try. So again, part of what we
10 talked about before was where you don't use the
11 definition books, in this the qualifier institutional
12 charges get included in 90/10. And at a school, if you
13 are required to buy the books or kits from the school,
14 you don't have access to go buy them somewhere else,
15 then they are defined as an institutional charge and
16 they are included in the 90/10 calculation. If you're
17 attending a school where you do have the opportunity,
18 you can buy it through the school, or you can find other
19 places that might be cheaper to buy the books, then
20 they're not included as an institutional charge. The
21 books are not always or never. It depends.

22 MR. HERBIN: And that was my question
23 right there, Dave, because we all have the professor
24 that, you know, they get cut a nice check because they
25 wrote the book and they'd say, hey, I need you to go and

1 it's required that you read this book as part of the
2 course. So that was my question right there. But thank
3 you. And then, Greg, do you know when we'll be able to
4 get the Appendix C out so that we can review it before
5 then?

6 MR. MARTIN: Yeah. We'll, we will have
7 Appendix C for you before the next meeting we have in
8 March. And yeah, Appendix C does help. Appendix C showed
9 you as David McClintock pointed out earlier that the
10 calculation is done on a student-by-student basis in the
11 aggregate. So, with the appendix, you can and I can, you
12 know, if anybody wants to look at it, it isn't the
13 current regulations now, I believe someone correct me if
14 I'm wrong, Appendix C to subpart B. You can pull that up
15 or you can just get that, just Google it to subpart B of
16 668, it would show you how, the appendix works. But
17 yeah, with respect to the books and supplies, the other
18 thing I want to point out to is that 90/10, the rules
19 are written, of course with changes that have occurred
20 over the past number of years, there are a lot of for-
21 profit institutions that that offer four-year programs
22 or whatever, so it's not quite as maybe homogeneous as
23 it was at one time. But the whole tuition, fees,
24 institutional charges, thing with respect to proprietary
25 education generally went back to the way it always used

1 to be, was that if the books and supplies were included
2 and in the past they were more often. I think that
3 Brad's right to point out that increasingly that's not
4 the case, but it used to be that they were all included
5 in an enrollment agreement the students signed. So, when
6 the students signed for a certain amount of money it
7 included tuition, fees, books and supplies. So from the
8 standpoint of auditing it or calculating it, it was
9 probably a lot simpler than perhaps it is now. I know
10 that's probably confusing.

11 MR. ROBERTS: Thank you for the
12 exchange. Are we still okay to take a temperature check
13 just on number one right now?

14 MR. MARTIN: Yes.

15 MR. ROBERTS: Okay. Could I see the
16 committee's thumbs? I see one thumb down. If I missed
17 anyone, let me know. And then Brad anything new that
18 you'd like the Department to consider on section one.

19 MR. ADAMS: Yeah, I submitted my
20 language in the chat and just to Jaylon and Amanda's
21 earlier points, I fully understand your concerns and I
22 also fully support not requiring students to have to buy
23 books from their own professors. Thank you.

24 MR. ROBERTS: Thank you. Alright.
25 Greg, are we ready for section or number two, rather?

1 MR. MARTIN: Yes, we are ready for
2 number two. And I think we all remember the buying the
3 books from the professors, I do want us to commiserate
4 on that because I had a couple that thought their books
5 were the [inaudible] but certainly were not. Okay, so
6 we're looking here at in number two, which is
7 disbursement rule, formerly it was cash accounting. So,
8 an institution must use the cash basis of accounting in
9 calculating its revenue percentage, and the edits here
10 in this section clarify the language and specify that we
11 are including Federal funds used to pay tuition and
12 other institutional charges. So here again, we do
13 reference institutional charges. And let's look at
14 romanette one. For each eligible student counting the
15 amount of Federal funds, go up to the top rather,
16 institutions must use the cash basis of accounting in
17 calculating its revenue percentage by, for each eligible
18 student, counting the amount of Federal funds that were
19 used to pay tuition fees and other institutional charges
20 the institution received during its fiscal year. And if
21 we go down to romanette two, the edits in this section
22 clarified the language and specify that we are including
23 Title IV funds used to pay tuition, fees, institutional
24 charges again. So down here we have, for each eligible
25 student, to calculate the amount of Title IV HEA program

1 funds the institution received to pay tuition, fees, and
2 other institutional charges during the fiscal year.
3 However, before the end of its fiscal year, the
4 institution must request funds under the advance payment
5 method in 668.162 (b) (2) or the heightened cash
6 monitoring method in 668.162 (d) (1), that the students
7 are eligible to receive and make any disbursements to
8 their students by the end of the fiscal year. And here
9 we have and then below that in (b), for institutions
10 under reimbursement or heightened cash monitoring
11 methods in 668.162(c) or (d) must make disbursements to
12 those students by the end of the fiscal year and report
13 as Federal funds in the revenue calculations the funds
14 those students are eligible to receive before requesting
15 funds. So, we've reordered the sentence to clarify our
16 intent as we just saw now begins with the reference to
17 reimbursement or rates/payments. And I will stop there
18 for comments, since that's a pretty significant
19 regulation.

20 MR. ROBERTS: Thank you. Brad, take us
21 away.

22 MR. ADAMS: To start, I'm okay with
23 the changed language. But I do want to repeat a concern,
24 and I just really am struggling with romanette (ii) (A)
25 and so we have to request funds that the student are

1 eligible to receive and make any disbursements to those
2 students by the end of the fiscal year. Operationally,
3 let me just describe something that's true at my
4 institution. We've got about 6,000 students that will
5 start a semester right before the end of a fiscal year,
6 right? So fiscal year is 9/30, we may have a start on
7 September 25th. The students may be eligible to receive
8 those funds on September 25th, but for me to get 6,500
9 hundred or 6,000 students paid in five days, just as
10 administratively not feasible, and it's just not worded
11 in a way that I'm comfortable with. I mean, for us, our
12 institution, we don't even truly, we require students to
13 get to a census date, which is two weeks after the start
14 before there ever gets charged. I guess before they ever
15 owe any money, I guess would be the best way to say it.
16 And so, you know, the census [inaudible] report. So
17 again, I'm just struggling with how in the world and
18 maybe Sam could better describe it, how in the world we
19 can comply with A as written? I read it as any student
20 that's eligible regardless if your quarter starts or
21 your semester starts in the very last day of your fiscal
22 year has to be received those funds by the end of the
23 fiscal year. I just don't see that as possible.

24 MR. MARTIN: I mean, going back to
25 what the reason why we did this again, I think it's

1 relatively apparent why we did it, because just to
2 remind or to reiterate that that 90/10 is done on the
3 cash basis of accounting, so it is possible for
4 institutions to and by no means suggesting every
5 institution does this, but we have seen it where they
6 essentially circumvent or game the calculation by, since
7 it is cash based, by delaying a drawdown of funds in one
8 fiscal year and moving it to another, which can have
9 serious consequences if the institution failed in the
10 previous year and was looking like they'll fail again.
11 Then, they could avoid that by simply not having that
12 money counted as Federal revenue in the fiscal year, for
13 which it would cause the institution to fail by bucking
14 it forward into the next year. So, it's a serious
15 concern we have that we feel a loophole that we feel
16 needs to be addressed. I do understand your point, Brad,
17 that there could be situations where your disbursements
18 are occurring or your start of a new payment period
19 falls directly right at the right at the time of the end
20 of the fiscal year and where it might be difficult for
21 the institution to make those disbursements prior to
22 actually make or draw the cash, right, actually prior to
23 that point. But I if you want to provide language that
24 you think would put some parameters around that or
25 account for those situations, we'd be happy to take a

1 look at it, but we're pretty resolved with the rule
2 because we feel it's necessary to prevent a situation
3 where institutions are avoiding the consequences of
4 90/10.

5 MR. ADAMS: Greg, I fully respect that
6 comment and loophole. I proposed initially to strike it
7 all. Maybe I can work on some language there that helps.
8 My concern is, though, is everyone, and when you start a
9 new term, everyone becomes eligible on day one and you
10 can't get everyone paid on day one. It just feasibly
11 it's not possible. Anybody that's ever worked in G5 tell
12 you it's not an easy process. And so I hear you. I just
13 think it's set up right now that and I don't know how an
14 auditor could even audit this, but I read it as on day
15 one, you have to give everybody that's eligible, which
16 is everybody an institution funds on day one, and you
17 just can't do that the way that G5 Federal system works
18 today.

19 MR. MARTIN: I don't think we're
20 saying on day one, I mean, we're saying, you know, this
21 has to do with going over a fiscal year. So right when
22 they're eligible, however, before the end for each
23 eligible student the amount of Title IV HEA funds the
24 institution received to pay tuition fees or other
25 institutional charges during the fiscal year. However,

1 before the end of the fiscal year, institution must
2 request those funds, so it has to do with getting those
3 funds requested before the end of the fiscal year, not
4 issuing a specific day. Of course, if the fiscal year
5 does fall at a certain point, it may effectively put you
6 into that situation. I agree there, but which is why I
7 would say that you have if you have language you think
8 could assist with that, we'd be happy to take a look at
9 it. Steve, do you have any comments you want to make
10 Steve? I didn't know if your hand was up.

11 MR. FINLEY: No, I understand what
12 Brad's describing, and I would like to see suggestions
13 he had that we could discuss within the Department.

14 MR. ADAMS: Yeah. Greg, and I'll just
15 throw this out there, I mean, to me, I mean, the 30 day
16 is already a metric that's used for HCM1 for new
17 students. I don't know, I'll work on something there,
18 Greg. But just to me, I read when you say eligible, that
19 to me says first day of the term, and that's where I'm
20 struggling. So, thank you though for listening.

21 MR. ROBERTS: Dave, did you did you
22 want to weigh in on this exchange?

23 MR. MCCLINTOCK: Just to share what
24 Brad mentioned about the audit and he mentioned before
25 that as an auditor, you're required to report anything

1 as a finding if the 90/10 is incorrect. And so, the way
2 this is set up, it would be pretty difficult to
3 determine what should have been drawn down with drop
4 adds and verification. I understand the difficulty in
5 defining this and I know you're trying to stop, but also
6 there's just G5 and there's verifications and lots of
7 moving parts. And so, without a definition, it would be
8 tough to state whether they were following this and
9 complying with the any different needs to be disclosed
10 aspect of it.

11 MR. MARTIN: Dave, I'd invite you as
12 well if you have any have any suggestions for language
13 to submit that to us.

14 MR. ROBERTS: Okay, thank you.
15 Johnson, I have your hand up next.

16 MR. TYLER: Yeah, just briefly, I
17 mean, I support the Department to the extent they're
18 trying to stop gaming, there's a recent report that ITT
19 Tech changing their CIP codes to avoid gainful
20 employment and that sort of stuff. On the other hand, I
21 am sympathetic with Brad's position and also don't want
22 students to incur institutional debt because there's
23 been disbursements before they could drop a class
24 without any consequence. So, I do think there needs to
25 be some getting together on this to make sure it's

1 doable. So.

2 MR. ROBERTS: Thank you. Debbie,
3 you're up next with your comment noted in chat. Thank
4 you for that.

5 MS. COCHRANE: So, with regards to
6 this point, I think in the last session there was an
7 idea thrown out that funds could be included in the
8 calculation for a fiscal year if they were eligible to
9 be disbursed to students, whether or not they were in
10 fact disbursed. So, it seems like that would get to the
11 Department's schools, but also solve for the
12 administrative issues that Brad was mentioning. So. I'm
13 wondering if that's something the Department considered.

14 MR. MARTIN: Um, yeah, we did. I mean,
15 there's an issue here of disbursed and I think and
16 actually the funds requested and part of where we are is
17 because of 90/10 is this odd duck with the requirement
18 for cash accounting and most everybody who's unless, you
19 know, if you've had the standard accounting classes that
20 most people take, you know, one or two, you really all
21 you've ever dealt with is accrual accounting. And that's
22 what's hammered into your head, right? And so, we do
23 require, you know, disbursement, we do have disbursement
24 rules and that has to do with when an institution
25 credits a student's account with Title IV funds or their

1 own funds, when a student has received a disbursement.
2 But with 90/10, it becomes important when the school and
3 this is really unique to 90/10, it becomes very
4 important when the school actually drew the money down.
5 Normally, we don't say we don't care, we want schools to
6 draw money. But there are plenty of institutions,
7 especially large publics, sometimes will wait for quite
8 some time to draw their funds down for to cover
9 disbursements. That's it's very common. But it doesn't
10 really make much difference in that world. Here, here it
11 does, because it has to do with when they actually do,
12 not just the disbursement, but when they actually draw
13 the cash, go into G5. I think Brad referenced G5, the
14 mechanism through which you actually go and request the
15 funds. So, when they get the funds, that's when they're
16 counted under cash basis. So, yes, we did explore that
17 language with if the disbursement was made, counting it,
18 as or sort of saying that it would be the same as if it
19 were received. But there are issues there with respect
20 to cash basis of accounting. So, that's why we did it
21 the way we did, but we can certainly take that comment
22 back.

23 MS. COCHRANE: Thank you for that.

24 That's very helpful.

25 MR. ROBERTS: Thank you. Brad, I think

1 you are a final comment before lunch so take it away.

2 MR. ADAMS: Yeah. Just to add to
3 Debbie's comment, it is when it's not when we request
4 the funds from G5, it's actually when we receive the
5 funds into our bank account. But once we receive the
6 funds, we have three days to issue the stipend. And in
7 instances, we encourage students to sign up for ACHs
8 because that's the easiest way to send students their
9 money. But we're not unfortunately, I don't know if it's
10 fortunately or not, but students can still get checks.
11 And so that does take a little time to process. And so
12 that's why there's a three-day rule there. But for
13 90/10, if we requested money on September 28th and
14 received it on September 30th, it would count for 90/10
15 purposes for the 90/10 score. But, then we would have
16 still three days from the 30th to actually get the check
17 or ACH in the student's hand. And that's how it kind of
18 works. But when we send the money to the student does
19 not impact 90/10.

20 MR. ROBERTS: Okay, thank you. Greg,
21 but I'm not seeing any new hands. Do we want to take a
22 temperature check on two and then start with fresh with
23 the new section after lunch?

24 MR. MARTIN: Yeah, we can do that,
25 certainly.

1 MR. ROBERTS: Great. Okay. So, thank
2 you all for that. If I could just see your hands on
3 section two of this. Ashley, if you wouldn't mind. Thank
4 you so much. I'm seeing one thumbs down. Brad, anything
5 new for the Department to consider on section two?

6 MR. ADAMS: We'll work on language
7 with the Department. I think we both mutually agree on
8 this.

9 MR. ROBERTS: Thank you so much.
10 Alright.

11 MR. MARTIN: Thank you.

12 MR. ROBERTS: Thank you all for your
13 hard work this section I know this morning session, I
14 know there's a lot. You have an hour for lunch. We will
15 see you at the top of the hour. 1:00 p.m. Eastern.
16 Enjoy. Thank you.

17
18 **Department of Education, Office of Postsecondary Education**
19 **Zoom Chat Transcript**
20 **Institutional and Programmatic Eligibility Committee**
21 **Session 2, Day 5, Morning, February 18, 2022**

22

23 From Kevin Wagner to Everyone:

24 Just as a reminder as we open up discussion...if you
25 are not speaking please put yourself on mute. Thank you

26 From Brad Adams (P - Proprietary Institutions) to
27 Everyone:

1 +1 to Greg's comment about allowing fees for an
2 expediated review timeframe

3 From Brad Adams (P - Proprietary Institutions) to
4 Everyone:

5 +1 to Jamie's question

6 From Barmak Nassirian (A) Servicemembers & Vets to
7 Everyone:

8 Travis Horr will sit in for us on 90/10

9 From Carolyn Fast to Everyone:

10 Jaylon Herbin is coming to the table for 90/10

11 From Kelli Perry - (P) Private Non-Profit Institutions to
12 Everyone:

13 Emmanual will be coming to the table for 90/10

14 From Ernest Ezeugo (P) Students & Student Loan Borrowers
15 to Everyone:

16 Carney King will be coming to the table for Students
17 and Student Loan Borrowers through the duration of 90/10.

18 From Brad Adams (P - Proprietary Institutions) to
19 Everyone:

20 I have three to four points on 1 i, so if you want to
21 stop before 2:00 that might make sense

22 From Brad Adams (P - Proprietary Institutions) to
23 Everyone:

24 Carney's referencing things that would count for 90/10
25 if they run through the student's ledger card

26 From Barmak Nassirian (A) Servicemembers & Vets to
27 Everyone:

28 +1 on Jamie's comment

1 From Brad Adams (P - Proprietary Institutions) to
2 Everyone:

3 +1 Jamie

4 From Debbie Cochrane (P), State agencies to Everyone:

5 David Socolow is joining the table to ask a question.

6 From Ernest Ezeugo (P) Students & Student Loan Borrowers
7 to Everyone:

8 +1 Jaylon

9 From Johnson (P) Legal Aid to Everyone:

10 +1 on Jaylon's comment

11 From Jaylon Herbin (A) Consumer and Civil Rights to
12 Everyone:

13 +1 David's comment

14 From Johnson (P) Legal Aid to Everyone:

15 +1 to David's comment on state's obligation to report
16 what % of its grant \$ is fed

17 From Debbie Cochrane (P), State agencies to Everyone:

18 I agree with Brad that institutions need clarity for
19 this to be workable.

20 From Brad Adams (P - Proprietary Institutions) to
21 Everyone:

22 Here is my updated proposed language to (a) (1) (i):
23 For any annual audit submission for a proprietary
24 institutional fiscal year beginning on or after January 1,
25 2023, Federal funds used to calculate the revenue
26 percentage include title IV, HEA program funds and any
27 other educational assistance funds provided by a Federal
28 agency directly to an institution or a student including
29 the Federal portion of any grant funds, except for non-

1 Title IV Federal funds provided directly to a student to
2 cover expenses other than tuition, fees, and other
3 institutional charges.

4 From Carney King (A) Students and Student Loan Borrowers
5 to Everyone:

6 Agree with Amanda. Professors often contract with
7 campus bookstores to sell their books - They aren't
8 available on Amazon

9 From Laura Rasar King (A) Accrediting Agencies to
10 Everyone:

11 Amanda is right - this is an emerging issue. DE needs
12 to keep up.

13 From Brad Adams (P - Proprietary Institutions) to
14 Everyone:

15 What Amanda is describing would be part of 90/10 if
16 they were required through the institution. I understand
17 her concern, but that is an issue outside of 90/10.

18 From Johnson (P) Legal Aid to Everyone:

19 +1 to Amanda. We need to listen to the reality of
20 students says a person who hasn't been to school in over 30
21 years

22 From Amanda Martinez (P-Civil Rights) to Everyone:

23 I was also just trying to understand the rule here.

24 From Brad Adams (P - Proprietary Institutions) to
25 Everyone:

26 I fully support Amanda's concern and it is a problem
27 for all students. Typically for-profit schools do use
28 their own professors books either.

29 From Amanda Martinez (P-Civil Rights) to Everyone:

30 + Thanks Brad for hearing us!

1 From Debbie Cochrane (P), State agencies to Everyone:

2 There appears to be a typo in (ii) (A): heightened, not
3 heightened

4 From Sam Veeder (she/her/hers) to Everyone:

5 After the break, David Peterson will be at the table
6 representing Financial Aid Administrators.