definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general — students will receive a 0 on their work if they either submit work that isn’t their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

14. **Special Needs and Accommodations:**

Please address any special problems or needs at the beginning of the quarter with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

15. **The Learning Environment:**

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- Distractions are kept to a minimum. Cell phones and other electronic devices are turned off in class, labs, and library. Students remain seated throughout class and refrain from talking with classmates while another class member or the instructor has the floor.
- Each student turns in work that is his or her own.
- Consideration is always given to other classes that are taking place in adjoining classrooms.
- At the end of a class, the members of the class and the instructor leave the classroom in good condition so that the next class can begin without disruption.

---

**Reagan National University Library Services:**

RNU’s online collection contains over 60,000 volumes comprised of books, journals, videos, and faculty created resources. The Library Research Portal (library@rnu.edu) provides access to multiple services and authoritative resources for academic research including books, articles, texts, visual media, and teaching resources. Appropriate sources include scholarly and peer-reviewed journal articles,

Revised 2019.10
scholarly books, and well-respected news magazines and newspapers. The Library offers a large number of appropriate sources and each student is required to attend an online Library orientation. Assistance is available to help students select and locate appropriate sources when RNU is open. The online library is available to students 24 hours 7 days a week. All students can connect to the online library through the computers and laptops available at home and on campus. Each student must use their own pass code to access the library.

As an RNU student, you are required to use the RNU online library, as one source, to assist you in completing a required research paper or project.
Reagan National University

Syllabus

1. Administrative Information:
   Course Number: IFS 427
   Course Title: The Laws in Cyberspace
   Credit Hours: 3
   Prerequisite: IFS 101
   Term: FA 2018
   Class Time: TH 9:00-12:45
   Class Room: 4
   Instructor: [Name with contact information]
   Office Hours: M TU 11:00 AM – 1:00 P. M.
   Telephone: [Contact number]
   E-Mail: [Email address]

Revised 2019.10
Catalog Description:

This course covers the essentials of computer and network technologies and it explores specific problems in applying law to cyberspace. It explores the sources of Internet law from intellectual property to tort and the legal complexities. Topics such as intellectual property, privacy, content control and the bounds of jurisdiction will be covered.

Teaching Procedures:

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

Participation in Class Discussion

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

Text:


Course Requirements:

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

- Contribution to Class ..... 10%
- Homework ................. 10%
- Midterm ..................... 30%
- Final .......................... 50%

No makeup exams!!!

Revised 2019.10
The course grades are assigned as:

- 90 – 100% = A-
- 80 – 89% = B
- 70 – 79% = C
- 60 – 69% = D
- Below 60% = F

Note: Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of “A” (or “F”). By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

Computer laboratory

Computer laboratory assignments are designed to supplement and reinforce skills acquired in the particular course which lists this course as a co requisite. In this course, there is an in-class lab component attended by the faculty. Usually, about 30% of class time is dedicated to lab. Faculty will be around when the students are doing their lab assignments.

Term Paper:

Term paper requires students to write a report on “Freedom of Speech in Cyberspace.” Since the public has logged onto the internet there has been vast amounts of information available. Since the 1990s more and more countries have entered into the information age. Due to the lack of freedom of speech in several countries, censorship has now taken on a prevalent role in the suppression of information. Many countries view a great deal of information as a threat if put into the wrong hands and as a consequence attempt to reduce its availability. However, unlike many of its other counterparts, the United States takes a very liberal stance towards the access of information on the Internet, which is protected by the First Amendment. In contrast to this philosophy, the Saudi Arabian government, in an act to suppress and censor the prevalence of the information on the internet, has established laws and regulations that prohibit public access to the internet for religious and social reasons.

The United States has had internet access for over a decade now and information and usage has flourished. The technology development over the last five years has promoted internet access across the country with internet access in homes and businesses increasing exponentially. With any ISP a person decides to use there is no censorship or filtration system which limits their access to any part of the internet. ISPs and multiple companies’ offer software which helps restrict children’s access to pornographic sites or sites that parents deem harmful to their children, but the companies to explicitly filter the content that is received at a personal computer. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

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Course Schedule:

Class 1
--Introduction (Theory and Computers) => (pgs. 43-59)
--Jurisdiction: Cyberspace The Internet => (pgs. 61-77)

Class 2
--Law on a Global Internet => (pgs. 78-93)
--Online Borders => (pgs. 94-104)
--Speech Introduction => (pgs. 122-140)

Class 3
--Harmful Speech => (pgs. 141-157)
--Indecent/Pornographic Speech => (pgs. 157-171)
--Filtered Speech => (pgs. 172-181)
--U.S.C. Section 230 and Liability => (pgs. 182-204)
--Privacy: Introduction => (pgs. 205-232)

Class 4
--Privacy: Wiretapping & National Security => (pgs. 233-249, 250-275)
--Privacy: Anonymity => (pgs. 279-295)
--Privacy: Consumer Privacy => (pgs. 296-316)

Class 5
--Social Media and Litigation => (pgs. 317-326)
--Computer Access: Contracts => (pgs. 327-340)
--Computer Access: Misuse => (pgs. 341-357)
--Trademarks: Intro => (pgs. 371-392)
--Trademark: Domain Names => (pgs. 393-407)

Class 6
Midterm Exam

Class 7
Revised 2019.10
Class 8
--Copyright: Licensing => (pgs. 466-485)
--Copyright: Fair Use => (pgs. 486-496)

Class 9
--Copyright: Secondary Liability => (pgs. 497-509)
--Copyright: 17 U.S.C. Section 512 => (pgs. 510-531)
--Management and Enforcement Advances => (pgs. 532-562)

Class 10
--Private Power: First Amendment => (pgs. 584-596)
--Private Power: Antitrust => (pgs. 596-610)

Class 11
--Private Power: Net Neutrality => (pgs. 610-642)

Class 12
Final Exam

Classroom Policies:

Teaching procedures for this course will include professional lectures, class discussions, reading assignments, homework and examinations. You can get policies regarding to the University academic policies from the Student Handbook on the University web-site or in the University catalog.

Attendance, Absence, Lateness, Incomplete:

A course grade of “incomplete” will be given under very unusual circumstances, and only if the student has complete at least 75% of the assigned work by the last day of class and only when an incomplete contract is signed and approved.

Course Outcome:

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Upon completion of this course, students will be able to:

1. discuss current and developing legal issues in the information technology arena;
2. understand laws regulating the Internet;
3. recommend methods for avoiding legal liability with computer systems;
4. develop an understanding in a chosen area relating to information technology and law;
5. evaluate legal issues in the field from both the perspectives of the private and public sectors in using information technology.

Moodle Forum:

We will use the Moodle Forum to extend the class discussion. I will actively participate in all ongoing discussion threads. This is a good place to engage your classmates in discussions of course topics. To encourage all to participate, contributions to the bulletin boards will be counted towards your class participation points. Other aspects of "class participation" will be discussed on the first day of class.

Academic Honesty:

It is assumed that all students have familiarized themselves with the university's policy on and definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general - students will receive a "0" on their work if they either submit work that isn't their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

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Revised 2019.10
• All members of the class arrive on time and leave the class only on breaks or in case of emergency.

• Distractions are kept to a minimum. Cell phones and other electronic devices are turned off in class, labs, and library. Students remain seated throughout class and refrain from talking with classmates while another class member or the instructor has the floor.

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Reagan National University

Syllabus

1. Administrative Information:

   Course Number:            IFS 435
   Course Title:             Cyber Intelligence
   Credit Hours:             3
   Prerequisite:             IFS 101
   Term:                    WI 2019
   Class Time:               2:00 – 5:45
   Class Room:               2
   Instructor:               [Redacted]
   Office Hours:             M TU 11:00 AM – 1:00 P. M.
   Telephone:                [Redacted]
   E-Mail:                   [Redacted]
Catalog Description:

This course covers intelligence and how it relates to both the physical and cyber domains. It also presents the techniques of computational intelligence, especially evolutionary computation and neural networks and how it enhances human decision making and learning and the automation of computing processes. It also focuses on the development of human source intelligence as a discipline.

Teaching Procedures:

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

Participation in Class Discussion

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

• Offers a different and unique, but relevant, perspective;
• Contributes to moving the discussion and analysis forward;
• Builds on other comments;
• Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

Text:

*The Art of Intelligence: Simulations, Exercises, and Games*, William J. Lahneman Rubén Arcos

Course Requirements:

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

- Contribution to Class ..... 10%
- Homework .................. 10%
- Midterm .................... 30%
- Final ....................... 30%

Revised 2019.10
Term Paper ………………… 20%

No makeup exams!!!

The course grades are assigned as:

- 90 – 100% = A-
- 80 – 89% = B
- 70 – 79% = C
- 60 – 69% = D
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Note: Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of “A” (or “F”). By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

Computer laboratory

Computer laboratory assignments are designed to supplement and reinforce skills acquired in the particular course which lists this course as a co-requisite. In this course, there is an in-class lab component attended by the faculty. Usually, about 30% of class time is dedicated to lab. Faculty will be around when the students are doing their lab assignments.

Term Paper:

Term paper requires students to write a report on “The Intelligence Cycle.” The Intelligence Cycle is an effective, but outdated model. Essentially, it attempts to visualize intelligence as a process, and not merely a product. As such, by attempting a simple outline of a complex procedure, the cycle will be prone to misrepresenting dynamic changes; operational realities and either over, or under value particular parts of the process. However, it’s core strengths lie in it’s simplicity: shifting through the alphabet soup that is the Intelligence Community and making sense of the entire process is daunting; the Intelligence Cycle attempts to define its movement. This offers people within and out with the Intelligence Community the ability to understand the essential tenets, or goals, within intelligence; that it is essentially a service. Further, simplicity allows change to better suit the environment.

However, as is evident from the recent criticisms of the Intelligence Community (IC), throughout the West in particular, there is a dramatic necessity to reform. In particular, each step of the process, and it’s relationship to the others, is misrepresented in the Intelligence Cycle. Briefly, the Direction phase has to re-evaluate it’s position due to the change in political environment; the collection and analysis phases are inundated due to the information age; and the dissemination phase is often misused by policymakers. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

Revised 2019.10
### Course Schedule:

<table>
<thead>
<tr>
<th>Class</th>
<th>Topic</th>
</tr>
</thead>
</table>
| 1     | An Introduction to Cyber Intelligence Pt. 1  
Planning and direction  
Collection |
| 2     | An Introduction to Cyber Intelligence Pt. 2  
Processing  
Production  
Dissemination |
| 3     | Developing Your Cyber Intelligence Analyst Skills |
| 4     | Cyber Intelligence Collection Operations Pt.1  
Passive and Active |
| 5     | Cyber Intelligence Collection Operations Pt.2  
Hybrid |
| 6     | Midterm Exam |
| 7     | Cyber Counterintelligence From Theory to Practices Pt.1  
Defensive Cyber Counterintelligence |
| 8     | Cyber Counterintelligence From Theory to Practices Pt.2  
Offensive Cyber Counterintelligence |
| 9     | Cyber Threat Intelligence Pt. 1  
THREAT |
| 10    | Cyber Threat Intelligence Pt. 2  
THREAT INTELLIGENCE |
| 11    | Cyber Threat Intelligence Pt. 3  
INDICATORS OF COMPROMISE |
| 12    | Final Exam |

### Classroom Policies:

Teaching procedures for this course will include professional lectures, class discussions, reading assignments, homework and examinations. You can get policies regarding to the University academic policies from the Student Handbook on the University web-site or in the University catalog.

Revised 2019.10
Attendance, Absence, Lateness, Incomplete:

A course grade of “incomplete” will be given under very unusual circumstances, and only if the student has completed at least 75% of the assigned work by the last day of class and only when an incomplete contract is signed and approved.

Course Outcome:

Students who successfully complete this course will:

1. understand the principles, advantages, limitations and possible applications of machine learning;
2. demonstrate a practical knowledge of machine learning algorithms and methods;
3. apply the appropriate machine learning technique to decision problems;
4. have an overview of the existing techniques for machine learning;
5. adapt the key elements of existing machine learning algorithms.

Moodle Forum:

We will use the Moodle Forum to extend the class discussion. I will actively participate in all ongoing discussion threads. This is a good place to engage your classmates in discussions of course topics. To encourage all to participate, contributions to the bulletin boards will be counted towards your class participation points. Other aspects of "class participation" will be discussed on the first day of class.

Academic Honesty:

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Syllabus

1. Administrative Information:
   
   Course Number: IFS 439
   Course Title: Business Intelligence
   Credit Hours: 3
   Prerequisite: IFS 101
   Term: SP 2019
   Class Time: W 9:00 – 12:45
   Class Room: 1
   Instructor: 
   Office Hours: M TU 11:00 AM – 1:00 P. M.
   Telephone: 
   E-Mail: 

Revised 2019.10
Course Description:

Business intelligence provides the highest level of information support to aid the manager in the decision-making process. This course provides the skills necessary to conceptualize, build, and implement systems utilizing business intelligence in organizations.

Teaching Procedures:

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

Participation in Class Discussion

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

• Offers a different and unique, but relevant, perspective;
• Contributes to moving the discussion and analysis forward;
• Builds on other comments;
• Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

Text:


Course Requirements:

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

Term Paper .......................... 20%
Midterm .............................. 40%

Revised 2019.10
No makeup exams!!!

The course grades are assigned as:

- 90 – 100% = A-
- 80 – 89% = B
- 70 – 79% = C
- 60 – 69% = D
- Below 60% = F

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Computer laboratory

Computer laboratory assignments are designed to supplement and reinforce skills acquired in the particular course which lists this course as a co requisite. In this course, there is an in-class lab component attended by the faculty. Usually, about 30% of class time is dedicated to lab. Faculty will be around when the students are doing their lab assignments.

Term Paper:

Term paper requires students to write a report on “The Power of Business Intelligence.” As the business environment changes and becomes more complicated, enterprises are under huge stress to respond and be innovative to such conditions. Enterprises decision making needs to quick and strategic and so making such decisions can be very complex. What this report of Business intelligence (BI) will describe is the tools available to manager to support such decisions, the possible benefits and the limitations of BI.

Turban et al., (2011, p. 28) describes business intelligence (BI) as ‘an umbrella term that combines architectures, tools, databases, analytical tools, applications, and methodologies. It is a content-free expression, so it means different things to different people’.

The key goal of BI is to allow for interactive access to data which can be in real-time, easy manipulation of the data, and the ability for management to be able to do suitable analysis of the data. Managers are then able to make more accurate and better decisions through BI by looking at old and new data. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.
## Course Schedule:

<table>
<thead>
<tr>
<th>Week</th>
<th>Topics</th>
<th>Assignments</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Ch. 1 Intro to Business Intelligence Slides Ch. 1</td>
<td>End of Chapter Case Page 26 – Outline answers to case questions and prepare to discuss next class meeting. Outline to be turned in.</td>
</tr>
<tr>
<td>2</td>
<td>Ch.2 Data Warehousing Slides Ch. 2</td>
<td>End of Chapter Case Page 77 – Outline answers to case questions and prepare to discuss next class meeting. Outline to be turned in.</td>
</tr>
<tr>
<td>3</td>
<td>Ch. 3 Business Performance Management Slides Ch. 3</td>
<td>End of Chapter Case Page 125 – Outline answers to case questions and prepare to discuss next class meeting. Outline to be turned in.</td>
</tr>
<tr>
<td>4</td>
<td>Ch.5 Text, &amp; Web Mining Slides Ch. 5</td>
<td>End of Chapter Case Page 228 – Outline answers to case questions and prepare to discuss next class meeting. Outline to be turned in.</td>
</tr>
<tr>
<td>5</td>
<td>Ch.6 BI Emerging Trends Slides Ch. 6</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Midterm Exam</td>
<td>Demo XLMiner</td>
</tr>
<tr>
<td>7</td>
<td>Introduction to Data Mining Lecture 1 Slides</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Overview of the Data Mining Process Lecture 2 Slides</td>
<td>Data Exploration Lecture 3 Slides</td>
</tr>
<tr>
<td>9</td>
<td>Assignments Lecture 3: Handout Problems 1 &amp; 2 Toyota Corolla Data, Boston Housing Data and Cereals Data File</td>
<td>Evaluating Classification and Predicative Performance Lecture 4 Slides</td>
</tr>
<tr>
<td>10</td>
<td>Assignment Lecture 5: Predicting Boston Housing Prices</td>
<td>Classification Methods: The Naïve Rule, Bayes Rule &amp; k-Nearest Neighbors Lecture 6 Slides</td>
</tr>
<tr>
<td>11</td>
<td>Assignments Lecture 6: Personal Loan Acceptance Automobile Accidents</td>
<td>Classification &amp; Regression Trees Lecture 7 Slides</td>
</tr>
<tr>
<td>12</td>
<td>Final Exam</td>
<td></td>
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### Course Outcome:

Upon completion of the course, the student will be able to:

- Explain Business Intelligence (BI) and its role in providing a competitive advantage
- Explain the characteristics and goal of Data Warehousing (DW).
- Explain the characteristics and goal of Data Mining (DM).
- Explain the characteristics and goal of Text Mining (TM).
- Explain the characteristics and goal of Web Mining (WM)
- Employ data analysis tools used in DM to assist in the decision making process

### Moodle Forum:

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At the end of a class, the members of the class and the instructor leave the classroom in good condition so that the next class can begin without disruption.

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Revised 2019.10
Reagan National University

Syllabus

1. Administrative Information:

Course Number: IFS 442
Course Title: Software Engineering
Credit Hours: 3
Prerequisite: IFS 101
Term: WI 2019
Class Time: Tuesday 2:00 – 5:45
Class Room: 4
Instructor: [REDACTED]
Office Hours: M TU 11:00 AM – 1:00 P. M.
Telephone: [REDACTED]
E-Mail: [REDACTED]

Revised 2019.10
2. **Catalog Description:**

This course covers the nature of software and software projects, software development models, software process maturity and project planning. It presents the fundamental concepts and principles that underlie current and emerging methods, tools, and techniques for the cost-effective engineering of high-quality software systems.

3. **Teaching Procedures:**

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

**Participation in Class Discussion**

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

4. **Text:**


5. **Course Requirements:**

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

- Contribution to Class ...... 10%
- Homework ................. 10%
- Midterm ................... 30%
- Final ....................... 30%
- Term Paper ............... 20%

**No makeup exams!!!**

Revised 2019.10
The course grades are assigned as:

\[
\begin{align*}
90 - 100\% &= A-
\quad 80 - 89\% &= B
\quad 70 - 79\% &= C
\quad 60 - 69\% &= D
\quad \text{Below 60}\% &= F
\end{align*}
\]

**Note:** Scores and grades will not be "curved." Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of “A” (or “F”). By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

**Computer laboratory**

Computer laboratory assignments are designed to supplement and reinforce skills acquired in the particular course which lists this course as a co requisite. In this course, there is an in-class lab component attended by the faculty. Usually, about 30% of class time is dedicated to lab. Faculty will be around when the students are doing their lab assignments.

**Term Paper**

Term paper requires students to write a report on “The Role of Requirement Engineering in Software Development.” There is a great importance given to the requirement engineering stage in the SDLC (Software Requirement Life Cycle). It is the backbone which governs all the subsequent processes. Further post requirement defects would largely contribute to the failure of projects, exponentially increased cost etc. In this phase the mission needs and user requirements are received from the client and they would be converted to operational requirements and subsequently to System requirements. Based on system requirements the system would be designed and at the end the system will be developed and tested. Each system requirement should have the traceability with operational requirements and user requirements/ mission needs received from the client. Further if the requirements are not elicited correctly it would impact the increased client dissatisfaction and would result in losing business in the future. Therefore it is vital systematic requirement engineering process is followed. It is equally important that during Requirement process a very high attention is given to the validation process. The validation of the requirement must be carried out with different stake holders. There could be different stake holders who have different interests in the project. During the validation process of the requirements if all hidden, missing requirements or any gaps were not identified, later in the project it will contribute to scope creep. Therefore at the project inspection all the stake holders need to be identified and grouped at upfront. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

**Course Schedule**

Revised 2019.10
Class | Topic
--- | ---
1 | Introduction to Software Engineering  
Software Processes  
Source Code Management
2 | Feasibility Studies  
Project Management
3 | Legal Aspects of Software Engineering  
Requirements
4 | Usability
5 | System Architecture and Design
6 | Midterm Exam
7 | Object Oriented Design
8 | Reliability  
Performance of Computer Systems
9 | People  
Business Aspects of Software Engineering
10 | Delivering the System
11 | Risk in Software Development
12 | Final Exam

6. **Classroom Policies:**

Teaching procedures for this course will include professional lectures, class discussions, reading assignments, homework and examinations. You can get policies regarding to the University academic policies from the Student Handbook on the University web-site or in the University catalog.

7. **Attendance, Absence, Lateness, Incomplete:**

A course grade of “incomplete” will be given under very unusual circumstances, and only if the student has complete at least 75% of the assigned work by the last day of class and only when an incomplete contract is signed and approved.

8. **Course Outcome:**

At the end of this course, the student should be able to:

1. demonstrate the procedure of converting a valid software design into efficient code;
2. apply the fundamental principles and methods of software engineering;
3. explain software development process models;
4. understand key principles and common methods for software project management;
5. distinguish between the different types and levels of testing software products.
9. **Moodle Forum:**

We will use the Moodle Forum to extend the class discussion. I will actively participate in all ongoing discussion threads. This is a good place to engage your classmates in discussions of course topics. To encourage all to participate, contributions to the bulletin boards will be counted towards your class participation points. Other aspects of "class participation" will be discussed on the first day of class.

10. **Academic Honesty:**

It is assumed that all students have familiarized themselves with the university's policy on and definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general - students will receive a “0” on their work if they either submit work that isn’t their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

11. **The Learning Environment:**

Reagan National University is committed to providing a positive learning environment in which students of all ages and backgrounds can learn together in a setting that encourages the free exchange of ideas and information. To accomplish this goal, the members of the University Board have established the following expectations for learning.

- All backgrounds and cultures are respected.
- During class discussions, everyone feels welcome to participate and a free exchange of ideas takes place.
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# Reagan National University

## Syllabus

1. **Administrative Information:**

<table>
<thead>
<tr>
<th>Item</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Course Number</td>
<td>IFS 444</td>
</tr>
<tr>
<td>Course Title</td>
<td>Systems Analysis and Design</td>
</tr>
<tr>
<td>Credit Hours</td>
<td>3</td>
</tr>
<tr>
<td>Prerequisite</td>
<td>IFS 101</td>
</tr>
<tr>
<td>Term</td>
<td>W 2019</td>
</tr>
<tr>
<td>Class Time</td>
<td>W 9:00 – 12:45</td>
</tr>
<tr>
<td>Class Room</td>
<td>1</td>
</tr>
<tr>
<td>Instructor</td>
<td>[Redacted]</td>
</tr>
<tr>
<td>Office Hours</td>
<td>M TU 11:00 AM – 1:00 P. M.</td>
</tr>
<tr>
<td>Telephone</td>
<td>[Redacted]</td>
</tr>
<tr>
<td>E-Mail</td>
<td>[Redacted]</td>
</tr>
</tbody>
</table>

Revised 2019.10
Course Description:

Emphasis on development of business application systems using object-oriented and structured analysis tools and techniques for describing processes, use cases, data structures, system objects, file designs, input and output designs, and program specifications. Includes a service-learning project with requirements gathering, planning, and development of a prototype for an internal/external client.

Teaching Procedures:

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

Participation in Class Discussion

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

Text:

Title: Systems Analysis and Design
Author(s): Kenneth E. Kendall and Julie E. Kendall

Course Requirements:

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

Revised 2019.10
Term Paper ........................................ 20%
Class Participation .............................. 10%
Midterm ............................................ 30%
Final .................................................. 40%

No makeup exams!!!

The course grades are assigned as:

90 – 100% = A-
80 – 89% = B
70 – 79% = C
60 – 69% = D
Below 60% = F

Note: Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of “A” (or “F”). By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

Computer laboratory

Computer laboratory assignments are designed to supplement and reinforce skills acquired in the particular course which lists this course as a co requisite. In this course, there is an in-class lab component attended by the faculty. Usually, about 30% of class time is dedicated to lab. Faculty will be around when the students are doing their lab assignments.

Term Project:

Term paper requires students to write a report on “Customer Relationship Management Systems.” Customer Relationship Management (CRM) systems are an essential portion of businesses of all sizes. According to the Stair textbook, Principles of Information Systems, “CRM software automates and integrates the functions of sales, marketing, and service in an organization.” (p. 376) (Stair) Research identifies key features of CRM, compares two current software solutions delivering CRM, and recommends the best CRM for the ongoing case, Houston Area Consulting Services (HACS) and their proposed Remote Access and TeleCommunication System (RATS). The two CRM systems reviewed and compared are Microsoft Dynamics CRM and Sugar CRM.

Most Customer Relationship Management (CRM) systems provide several key features:

a. Electronic database to manage potential and existing customers via contacts, sales and advertising
b. Customer service tools for sales and service
c. Web-based option to communicate and access information

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d. Multiple languages for international business

e. Analysis of customer information to increase sales and customer retention with loyal customer rewards (Wikipedia.org) The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

**Course Schedule:**

<table>
<thead>
<tr>
<th>Week</th>
<th>Topics</th>
<th>Homework/reports and their due dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>System Analysis Fundamentals: Introducing SA&amp;D SA&amp;D concepts, Roles of system analyst.</td>
<td>Tutorial 1</td>
</tr>
<tr>
<td>2</td>
<td>The system development life cycle, Using CASE tools. Depicting system graphically, determining feasibility, activity planning and control.</td>
<td>Tutorial 2, Assignment 1</td>
</tr>
<tr>
<td>3</td>
<td>Information requirements analysis: Sampling and investigating data, interviewing. Using questionnaires</td>
<td>Tutorial 3</td>
</tr>
<tr>
<td>4</td>
<td>Prototyping</td>
<td>Tutorial 4</td>
</tr>
<tr>
<td>5</td>
<td>The analysis process Using data flow diagram; Using data dictionaries</td>
<td>Assignment 2</td>
</tr>
<tr>
<td>6</td>
<td>Midterm Exam</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Describing process specifications and structured decisions; The system proposal.</td>
<td>Tutorial 5</td>
</tr>
<tr>
<td>8</td>
<td>Designing data</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Designing the file or database Designing the user interface</td>
<td>Tutorial 6, Assignment 3</td>
</tr>
<tr>
<td>10</td>
<td>Designing data Documenting the design phase</td>
<td>Tutorial 7</td>
</tr>
<tr>
<td>11</td>
<td>Software engineering and implementation Quality assurance through software engineering; Implementing the information system</td>
<td>Seminar</td>
</tr>
<tr>
<td>12</td>
<td>Final Exam</td>
<td></td>
</tr>
</tbody>
</table>

Revised 2019.10
Classroom Policies:

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Attendance, Absence, Lateness, Incomplete:

A course grade of “incomplete” will be given under very unusual circumstances, and only if the student has complete at least 75% of the assigned work by the last day of class and only when an incomplete contract is signed and approved.

Course Outcome:

Upon completion of the course, the student will be able to:

a. Define and describe the five phases of the system development life cycle.
b. State at least five expected benefits from systems projects.
c. Explain at least three ways in which information systems support business requirements.
d. Describe how systems analysts interact with users, management, and other information systems professionals.
e. Develop data flow diagrams and decision tables.
f. Perform a feasibility study.
g. Evaluate systems development alternatives.
h. Solve realistic systems analysis problems.

Moodle Forum:

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Revised 2019.10
will receive a “0” on their work if they either submit work that isn’t their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

**Special Needs and Accommodations:**

Please address any special problems or needs at the beginning of the quadrimester with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

**The Learning Environment:**

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- All members of the class arrive on time and leave the class only on breaks or in case of emergency.
- Distractions are kept to a minimum. Cell phones and other electronic devices are turned off in class, labs, and library. Students remain seated throughout class and refrain from talking with classmates while another class member or the instructor has the floor.
- Each student turns in work that is his or her own.
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Reagan National University

Syllabus

1. Administrative Information:

   Course Number: IFS 499
   Course Title: Information Systems Project
   Credit Hours: 3
   Prerequisite: At least 8 IFS courses completed.
   Term: SP 2019
   Class Time: Monday 14:00 – 17:45
   Class Room: 2
   Instructor: [Redacted]
   Office Hours: F 9:00 – 12:00
   Telephone: [Redacted]
   E-Mail: [Redacted]
**Course Description:** This is a special course for selected students to carry out research under the guidance of a faculty member. This course requires the student to prepare a proposal, which must be approved by the Department Chair.

**Course Information:**
This is the capstone course for the Information Systems major and should be taken in the student's later quartermester. The student shall have more than 8 major courses completed in their concentration to complete in their degree program prior to enrolling in this course. The goal of the course is for students to integrate the concepts of the Information Systems concentration and prepare individuals for positions that use information technology to develop computer-based systems that support organizations.

**Teaching Procedures:**
Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

Participation in Class Discussion

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:
- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

**Text:**

Reading materials provided by the instructor.

**Course Requirements:**

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

- Contribution to Class .... 20%
- Final Presentation ...... 30%
- Final Project............. 50%

No makeup exams!!!
The course grades are assigned as:

- 91 – 100% -- A
- 81 – 90% -- B
- 71 – 80% -- C
- 61 – 70% -- D
- Below 61% -- F

**Note:** Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of “A” (or “F”). By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

**Term Paper:**

This project must include a research component, even if the focus is on developing an applied system. Students are also encouraged to discuss the Research Topics with faculty. Students may apply to work in groups as long as the individual roles and assessments are clearly defined. Students may also work on a team but again, the individual roles and assessment criteria must be clearly defined in the project proposal, and the project must be supervised by an RNU faculty.

Along with evidence that they have completed all the credits necessary to take IFS 499, students must submit a draft project proposal to the course professor before final registration in the course can be approved. This will include a description of the student's academic record and work experience. It should also include a statement from the proposed project supervisor, if the proposed supervisor is from outside of RNU faculty, outlining her or his qualifications and willingness to work with the student.

The project can be part of the student's own work duties, a special project for an employer, or a project suggested by a professor, but the work must be new and yet to be completed through the course of study. For students in the CS or MIS program, the project can be more academic-oriented research or an applied project towards the development of an applied information system. For students in the MIS major or other related programs, the project can be towards the analysis and design of an information system with minimal or no implementation.

In any case, the draft project proposal must include a well-worded description of the project and must also explain the rationale, the objectives and the importance of the project. The draft proposal should be around 1200 words long, and where necessary, should include a brief literature review with references. The project must consist of new work to be done by the student during the course. The draft proposal may need to be revised or even completely rewritten to ensure the suitability of the project for the course.

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Course Schedule

<table>
<thead>
<tr>
<th>Week</th>
<th>Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Introduction + Overview Lecture</td>
</tr>
<tr>
<td>2</td>
<td>Engineering Design I: Needs</td>
</tr>
<tr>
<td>3</td>
<td>Engineering Design II: Design Criteria, Evaluation</td>
</tr>
<tr>
<td>4</td>
<td>Planning and Project Management, Testing, and Communication</td>
</tr>
<tr>
<td>5</td>
<td>Proposal Presentations</td>
</tr>
<tr>
<td>6</td>
<td>Technical Survey</td>
</tr>
<tr>
<td>7</td>
<td>CDR Presentations</td>
</tr>
<tr>
<td>8</td>
<td>Project Demo (1)</td>
</tr>
<tr>
<td>9</td>
<td>Project Demo (2)</td>
</tr>
<tr>
<td>10</td>
<td>Project Demo (3)</td>
</tr>
<tr>
<td>11</td>
<td>Introduction to Capstone</td>
</tr>
<tr>
<td>12</td>
<td>Final Presentations</td>
</tr>
</tbody>
</table>

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Course Outcome:

Students who successfully complete this course will be able to:

1. Collect, analyze and interpret information.
2. Design and implement computer information systems programs.
3. Examine the theoretical and logical understanding of computer architecture and operation.
4. Analyze and apply the functions and operations of an organization, including accounting, management, marketing, finance, and other related faculty-approved business or organizational content.
5. Demonstrate an understanding of the historical development, current status and future trends of computing to enable students to adapt easily to rapid changes in computer technology.
6. Demonstrate an understanding of the social, psychological, ethical, political, economic and environmental impacts of computing technology.
7. Examine how information technology supports a global economy by helping to overcome cultural, national and diversity issues.
8. Describe how data and voice are transmitted across a network.
9. Identify differences between wireless and wired transmissions.
10. Describe security issues and concerns for wired and wireless networks.
11. Understand the physical structure of the Internet.

Moodle Forum:

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2019.10
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Reagan National University

Syllabus

1. Administrative Information:

   Course Number:   IFS 500
   Course Title:    Information Technology for Managers
   Credit Hours:    3
   Prerequisite:    Permission from Instructor.
   Term:           FA 2018
   Class Time:     F 9:00-12:45
   Class Room:     2
   Instructor:     [name redacted]
   Office Hours:   SA – 1:00 – 2:30 P. M.
   Telephone:      [number redacted]
   E-Mail:         [email redacted]
2. **Course Description**

This course presents an introduction to information systems and dominant supportive technologies. It explores necessary management actions to use of the best practices and methods such as: information systems architectures, software and hardware standards, database management systems, transaction processing, e-commerce, for improvement for already in place.

3. **Teaching Procedures**

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

**Participation in Class Discussion**

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

4. **Learning Objectives**

The purpose of this course is to prepare advanced management students to be effective exploiters of computer/communications technologies now and in the future. The focus of this course is on the opportunities and pitfalls provided by these technologies; the resources (computer and microelectronics, networks, software, data and people) that organizations provide and alternative approaches to managing them; and what the user-manager needs to know to make effective use of these technologies. Information technology has been changing at a dizzying pace. Systems analysis and design has seen the growth of various methods for analyzing and designing computer systems for business applications, as well as the advent of a number of tools to assist people in the use of these methods. This course has a system project orientation, explaining the process of analyzing and designing systems and the various methods and tools that aid in developing, maintaining and managing information systems.

5. **Textbook**


Revised 2018.5
6. Course Requirements and Grading

Each student will be expected to complete two take-home assignments (Term Papers), and take the mid-term and final examinations during the quadmester.

***Students are required to have an E-mail address throughout the term.

Term Papers
The subjects and other details of the term papers will be announced in class. A late penalty of 20% deduction will be applied to all paper received after deadlines.

Examinations
Mid-term and final examinations will be given in form of case study and short questions. A penalty of 10% deduction will be applied to all make-up exams which should be pre-approved by the instructor one week prior to the scheduled exams.

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the papers and examinations completed. Grades will not be "curved." Therefore, any number of students in this course can earn a grade of A (or F) on the papers and examinations for the course as a whole.

Class Attendance and Participation 10%
Term Papers 40%
Mid-term examination 20%
Final examination 30%

The course grades are assigned as:

\[
\begin{align*}
90 - 100\% & = A \\
80 - 89\% & = B \\
70 - 79\% & = C \\
Below 70\% & = F
\end{align*}
\]

Term Paper

Term paper requires students to write a report on “Information Technology and Management.” Information Technology and Management explores the many different technologies inherent in the field of information technology and their impact on information systems design, functionality, operations, and management. The journal takes a broad view of information systems as systems that not only include machines but human beings as well. As a result, the journal is an important outlet for studies concerning the man/machine interface, human factors, and organizational issues. Moreover, the journal explores the managerial issues and the strategic issues that arise from the management of information technology. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.
6. Academic Integrity

When university officials award credit, degrees, and certificates, they must assume the absolute integrity of the work done by you; therefore, it is important that you maintain the highest standard of honor in your scholastic work.

Academic dishonesty cannot be condoned. When such misconduct is established as having occurred, it subjects you to possible disciplinary actions ranging from admonition to dismissal, along with any grade penalty the instructor might, in appropriate cases, impose. Procedural safeguards of due process and appeal are available to students in disciplinary matters.

Academic dishonesty, as a general rule, involves one of the following acts:

1. Cheating on an examination or quiz, including the giving, receiving or soliciting of information and the unauthorized use of notes or other materials during the examination or quiz.
2. Buying, selling, stealing or soliciting any material purported to be the unreleased contents of a forthcoming examination, or the use of such material.
3. Substituting for another person during an examination or allowing such substitution for one’s self.
4. Plagiarism. This is the act of appropriating passages from the work of another individual, either word for word or in substance, and representing them as one’s own work. This includes any submission of written work other than one’s own.
5. Collusion with another person in the preparation or editing assignments submitted for credit, unless such collaboration has been in advance by the instructor.
6. Knowingly furnishing false information to the university forgery and alteration or use of University documents or instruments of identification with the intent to defraud.

7. Class Operations and Expectations

Teaching procedures for this course will include lectures, discussion, case studies, reading assignments, writing assignments and examinations. In this class, students are expected to review the required reading before coming to the class. Students are expected to actively participate in class discussion.

The case study method of analysis is a major teaching and examination tool in this class. The case study method is designed to systematically analyze the cases in the text and determine the principle(s) or rule(s) of managing information systems that each case teaches. This method aids the students in cultivating the skills for distilling the crucial facts of a case, developing the issue or question in various management problems. This method also teaches the students how to match a set of facts with management concepts and principles that produced the outcome obtained.

8. Class Calendar and Schedule of Due Dates

<table>
<thead>
<tr>
<th>Date</th>
<th>Main Topics</th>
<th>Readings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Week 1</td>
<td>Introduction: Business in Information Age</td>
<td></td>
</tr>
</tbody>
</table>

Revised 2018.5
Introduction to Information Systems Ch. 1-2
System Approach/System Theory
Information Systems in Organizations: Competitive Advantages

Week 2 Information Technology Concepts:
   Hardware: Input, Processing, Output
   Software: Systems & Application Software Ch. 3-4

Week 3 Programming Languages
   Organizing Data and Information Ch. 4-5

Week 4 The Hierarchy of Data
   Database Management; Database Model Ch. 5

Week 5 Emerging Database Trends Ch. 5

Week 6 1st Term Paper Due
   Mid-term Examination

Week 7 Telecommunications and Networks
   The Internet and Intranets
   E-Commerce Ch. 6-8

Week 8 Business Information Systems:
   • Transaction Processing Systems
   • Management Information Systems
   • Decision Support Systems
   • Executive Support Systems Ch. 9-11

Week 9 Business on Internet: E-Commerce

Week 10 System Development Life Cycle
   System Investigation and Analysis
   Security and Ethical Issues in MIS Ch. 12-14

Week 11 Special Topics on Internet and MIS

Week 12 2nd Term Paper Due
   Final Exam

9. Course Learning Outcomes

After completing this course students should be able to:

1. Recognize, analyze, and suggest various types of information-communication systems/services that are encountered in everyday life and in the business world.
2. Integrate business and IT strategies and services, and analyze their strategic impact on the business world.
3. Identify issues and implications of IT management.
10. Bibliography and Research

**Additional Readings:** Students are encouraged to do outside readings related to the course material.

- *A Practical Guide to Information Systems Process Improvement* by Anita Cassidy, Keith Guggenberger
- *IT Manager's Handbook: Getting Your New Job Done* by Bill Holtsnider, Brian D. Jaffe
- *IT Architectures and Middleware: Strategies for Building Large, Integrated Systems* by Chris Britton
- *Visualizing Project Management: A Model for Business and Technical Success* by Kevin Forsberg, et al
- *Digital Darwinism: 7 Breakthrough Business Strategies for Surviving in the Cutthroat Web Economy* by Evan I. Schwartz
- *Telecommunications Deregulation* (Artech House Telecommunications Library) by James K. Shaw
- *Digital Signal Integrity: Modeling and Simulation with Interconnects and Packages* (Prentice Hall Modern Semiconductor Design Series) by Brian Young
- *High Performance Printed Circuit Boards* by Charles A. Harper (Editor)
- *High Speed Digital Design: A Handbook of Black Magic* by Howard W., Ph.D. Johnson, Martin, Ph.D. Graham
- *Digital Systems Engineering* by William J. Dally, John W. Poulton

**Research with InfoTrac:** Students are required to conduct research after regular classes. InfoTrac is one of the most advanced on-line research tools. Access to InfoTrac is available to all UNVA students through the University Library. Contact the librarian for more information on InfoTrac and other research resources available at the UNVA Library.

11. Administrative Issues

**Attendance**

Education is cooperative endeavor between a student and his or her instructor. Instructors plan a variety of learning activities to help their students master the course content. Your contribution is to participate in these activities within the framework established in the class syllabus. Faculty will identify specific class attendance policies in the class syllabus, which is distributed at the beginning of each term. Successful learning requires good communication between students and instructors, in the most cases regular classroom attendance is essential.

It is your responsibility to inform your instructor prior to an absence for class if this is requested by the instructor in the class syllabus. You are responsible for making up all course work missed during the absence. In the event of unexplained absences, your instructor may administratively withdraw you from the course.

**Incomplete Work**

Revised 2018.5
A course grade of "Incomplete" will be given under very unusual circumstances, and only if the student has completed at least 75% of the assigned work by the last day of class and only when an Incomplete Contract is completed and approved.

12. Academic Honesty:

It is assumed that all students have familiarized themselves with the university's policy on and definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general – students will receive a 0 on their work if they either submit work that isn’t their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

13. Special Needs and Accommodations:

Please address any special problems or needs at the beginning of the quadmester with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

14. The Learning Environment:

Reagan National University is committed to providing a positive learning environment in which students of all ages and backgrounds can learn together in a setting that encourages the free exchange of ideas and information. To accomplish this goal, the members of the RNU Board have established the following expectations for learning.

- All backgrounds and cultures are respected.
- During class discussions, everyone feels welcome to participate and a free exchange of ideas takes place.
- All members of the class arrive on time and leave the class only on breaks or in case of emergency.
- Distractions are kept to a minimum. Cell phones and other electronic devices are turned off in class, labs, and library. Students remain seated throughout class and refrain from talking with classmates while another class member or the instructor has the floor.
- Each student turns in work that is his or her own.
- Consideration is always given to other classes that are taking place in adjoining classrooms.
- At the end of a class, the members of the class and the instructor leave the classroom in good condition so that the next class can begin without disruption.

Reagan National University Library Services:

RNU’s online collection contains over 60,000 volumes comprised of books, journals, videos, and faculty created resources. The Library Research Portal (library@rnu.edu) provides access to multiple services and authoritative resources for academic research including books, articles, texts, visual media, and teaching resources. Appropriate sources include scholarly and peer-reviewed journal articles, scholarly books, and well-respected news magazines.
and newspapers. The Library offers a large number of appropriate sources and each student is required to attend an online Library orientation. Assistance is available to help students select and locate appropriate sources when RNU is open. The online library is available to students 24 hours 7 days a week. All students can connect to the online library through the computers and laptops available at home and on campus. Each student must use their own pass code to access the library.

As an RNU student, you are required to use the RNU online library, as one source, to assist you in completing a required research paper or project.
Reagan National University

Syllabus

1. Administrative Information:
   
   Course Number: LAW 510  
   Course Title: Law and Legal Reasoning  
   Credit Hours: 3  
   Prerequisite: MGT 500  
   Term: WI 2019  
   Class Time: SA 9:00 – 12:45  
   Class Room: 2  
   Instructor: [Name]  
   Office Hours: F 9:00 – 12:00  
   Telephone: 
   E-Mail: [Email]  

Revised 2019.10
Course Description:

This course introduces the American legal system and the types of legal reasoning used by lawyers and judges. It covers the nature, function and application of the U.S. legal system as it applies to the modern business environment. It also examines the American legal system’s role in the development and growth of business with an emphasis on ethics and business decision making.

Teaching Procedures:

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

Participation in Class Discussion

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

Text:

Required books:


Methodology:

This course will utilize instructional methodologies, including lectures, case analyses, presentations, role playing, simulation exercises, guest speakers, visual aids and films. Students will be organized in groups and are expected to work as a team on relevant group assignments.

Evaluation:

1. Grading:

Revised 2019.10
Final grade is based on three (3) exams, including the final, a research paper, case analyses, reports and critiques, problem-solving, in class projects, outlines, participation and timelines in completing assignments. Grade distribution will be as follows:

<table>
<thead>
<tr>
<th>Exam</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>Exam #1</td>
<td>25%</td>
</tr>
<tr>
<td>Exam #2</td>
<td>25%</td>
</tr>
<tr>
<td>Exam #3</td>
<td>25% (Final)</td>
</tr>
<tr>
<td>Research Paper</td>
<td>15%</td>
</tr>
<tr>
<td><em>Other</em></td>
<td>10%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

* Includes portfolio of group assignments, such as case briefings, problem solving, quizzes, outlines, projects. Credit will be given for in class group assignments and participations.

2. Scale:

The following grading scale will be used:

- 90 – 100% = A
- 80 – 89% = B
- 70 – 79% = C
- Below 70% = F

**Course Schedule**

<table>
<thead>
<tr>
<th>Class</th>
<th>Topic</th>
<th>Reading</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>The attorney as storyteller</td>
<td>Plain English, Ch. 5-6, Exercises 9-14&lt;br&gt;Mockingbird, Ch. 10-16&lt;br&gt;Thinking, Ch. 1-3&lt;br&gt;Mapp v. Ohio, 367 U.S. 643 (1961)</td>
</tr>
<tr>
<td>4</td>
<td>Legal research</td>
<td>Reread Thinking, Ch. 6&lt;br&gt;Riggs v. Palmer, 115 N.Y. 506 (1889)</td>
</tr>
</tbody>
</table>

Revised 2019.10
3. Evaluation Standards:

Written and other assignments will be evaluated according to the following standards:

A. Term Paper:

1. A well-defined thesis includes the purpose or assumption or hypothesis of your research.
2. Differentiation of your paper/project from any current research.

3. Logical integration of information to support or disprove your thesis.

4. Organizational consistency, orderly flow and relevancy and effectiveness of sequential ideas and paragraphs to the central theme of your thesis. Grammatically correct construction, spelling and punctuation.

5. Timeliness and scope of research. Submit, on the due date, a 8-10 page, thoroughly research term paper. Your topic must deal with a current aspect of the course and has to be submitted in writing to the professor for his approval, no later than the fourth (4th) class meeting. Your submission should include the following:
   a. topic of your choice;
   b. thesis statement; and
   c. sample outline and bibliography of references including articles from law journals obtained through the Index to Legal Periodicals, Lexis/Nexis, World Wide Web, and other methodologies for accessing information.

6. The caliber, quality and depth of research as reflected in the nature of the subject matter, and the sources utilized in your citation and bibliographical documentation including the use of articles from the Index to Legal Periodicals, in particular.

7. The final paper must:
   a. be typed, double-spaced, stapled and pages numbered;
   b. Have footnotes or end notes with correct citations;
   c. Have a bibliography of sources used; and
   d. Include, for each entry, the author, title, publisher, year and pages

8. The caliber, nature and quality of the subject matter for research. Your paper must be typed and stapled.

B. Examination

1. Demonstrated ability to identify issues and provide a succinct resolution to the problem.

2. Your answer should include the following elements based on the given facts:
a. issue identification;
b. answer;
c. general rule;
d. rationale incorporating case reference; and
e. result

3. Logical coherence of your answer and integration of the requisite elements as noted in (2) above. Grammatically accurate responses.

C. Case Analysis and Briefs

Briefing of cases and Socratic analyses are standard methodologies utilized in the instructional approach for law courses. You will be required to brief assigned cases on a regular basis. The definition, format and elements of a brief are explained below:

Definition: A brief is a succinct condensation of essential case information in an organized manner. In briefing a case, organize the relevant information in accordance with the following format:

Facts: In no more than a paragraph explain what has happened. It is as though you were telling a “story” to someone who has not read what the case is about. If the case is on appeal, include the ruling of the lower courts.

Issue: This is the main question that the court must decide. Normally the issue is stated in a question form. It is as though you were the judge and you are telling someone what the question is that you must decide to resolve a certain problem; specify the issue which the highest court must resolve. The case citation will tell you which court or body is deciding the case.

Holding: This is what the court has decided in response to the issue. It is simply a matter of writing the word “yes” or “no” followed by a few words of explanation if you wish.

Rationale: This is the reason for the court’s decision. The court is telling you why it decided the way it did. You should be concerned with the decision of the highest court.

Rule of Law: This is what the case stands for if it is to be used as a precedent in future cases. It is what you would tell someone in one sentence or so, using the appropriate legal terms, what the case stands for as a rule to be applied in the future.

Case Analysis (do this only if you are asked by the instructor): Follow the same format as in briefing a case except that you add a separate category “Analysis”
under “Rationale”. In your analysis you are required to say why you agree or disagree with court’s decision. The concurring or dissenting opinion, if there is one, will provide you with ideas.

Format Requirements: Your brief should adhere to the following:

1. No more than one page, single-spaced.
2. Put your name in the upper right-hand corner.
3. Cite case at top center of page. Example of correct citation:


   (The “490” refers to the volume which, in this case, is the United States Reports, and “228” refers to the page where the case begins, and “2010” refers to the year.)

4. Points will be deducted or you might be asked to resubmit for grammatical mistakes or faulty expression.

Presentation:

i. Articulateness and knowledge of subject matter.
ii. Accuracy of issue identification, answer, rationale and rule with regard to cases. Also ability to think logically and critically and provide dissenting views cogently.
iii. Manner and style of presentation.
iv. Response to questions.
v. Ability to maintain interest of class.

Student Requirements:

1. Attendance:

   Attend classes regularly and on time. In the event of a missed class, please check with your group for necessary information.

2. Participation:

   Participate positively in class and conduct yourself professionally.

   Note: Credit will be given for in class group assignments and participation.

3. Preparation:

   Read and study the assigned text and other related materials ahead of time. Prepare critical questions on reading assignments for class discussion.
4. Assignments:
   a. Submit assignments on time. Points will be deducted for late submissions unless otherwise indicated. Multiple pages must be stapled. Typing your work is preferred.
   b. You are responsible for keeping copies of all your work including graded exams and assignments and should be able to produce the same if needed.

5. Cooperation:
   Cooperate with your members and work as a team on assigned projects.

6. Research:
   Conduct research in a timely and professional manner in accordance with prior defined expectations.

7. Examination:
   - Scheduled exams: Take all exams on the regularly scheduled date.
   - Make ups: There will be no make up exams except in cases of verifiable emergency or illness.

8. Academic Integrity:
   All students are expected to conduct themselves in a manner consistent with the University College’s policy on Academic Integrity in the Student Policy Manual and the Catalog.

9. Portfolios:
   Each group is required to maintain a portfolio of all written in class and other specific group assignments which will be submitted to the instructor for evaluation. Contents of the portfolio may be include written case briefs, solutions to problems, outlines, projects, etc. This is a collaborative group effort and credit will only be earned for assignments in which you have participated as computed under “other” in the grading evaluation category.

Miscellaneous:

Modification:

The Instructor reserves the right to modify the above requirements based on class consensus or at his discretion with prior notice to the class.

Course Learning Outcome:

Revised 2019.10
Upon completing the requirements for this course, the student will be able to:

A. Identify the sources of law and describe their effects.
B. Describe the court system and court procedure.
C. Describe the nature and classes of contracts.
D. Identify the elements needed to create a contract.
E. Read, interpret contracts, and cases.
F. Discuss the effect of the following upon contracts:
   1) fraud
   2) duress
   3) undue influence
   4) contractual capacity
   5) consideration

Academic Honesty:

It is assumed that all students have familiarized themselves with the university's policy on and definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general – students will receive a 0 on their work if they either submit work that isn't their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

Special Needs and Accommodations:

Please address any special problems or needs at the beginning of the quarter with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

The Learning Environment:

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- All backgrounds and cultures are respected.
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- Each student turns in work that is his or her own.

Revised 2019.10
Consideration is always given to other classes that are taking place in adjoining classrooms.

At the end of a class, the members of the class and the instructor leave the classroom in good condition so that the next class can begin without disruption.

Reagan National University Library Services:

RNU’s online collection contains over 60,000 volumes comprised of books, journals, videos, and faculty created resources. The Library Research Portal (library@rnu.edu) provides access to multiple services and authoritative resources for academic research including books, articles, texts, visual media, and teaching resources. Appropriate sources include scholarly and peer-reviewed journal articles, scholarly books, and well-respected news magazines and newspapers. The Library offers a large number of appropriate sources and each student is required to attend an online Library orientation. Assistance is available to help students select and locate appropriate sources when RNU is open. The online library is available to students 24 hours 7 days a week. All students can connect to the online library through the computers and laptops available at home and on campus. Each student must use their own pass code to access the library.

As an RNU student, you are required to use the RNU online library, as one source, to assist you in completing a required research paper or project.
Reagan National University

Syllabus

1. Administrative Information:
   Course Number: MAT 103
   Course Title: College Algebra
   Credit Hours: 3
   Prerequisite: No prerequisite.
   Term: WI 2019
   Class Time: SA 9:00-12:45
   Class Room: 3
   Instructor: [Redacted]
   Office Hours: M TU 11:00 AM – 1:00 P. M.
   Telephone: [Redacted]
   E-Mail: [Redacted]
Course Description

This course provides a solid foundation in algebraic operations such as linear, quadratic, polynomial, rational, inverse, exponential and logarithmic functions. It also covers topics as solve equations involving these functions, and systems of linear equations in two variables, as well as inequalities.

Teaching Procedures

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

Participation in Class Discussion

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

Texts


Assignments & Exams

<table>
<thead>
<tr>
<th>Grading</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Midterm Exam</td>
<td>20%</td>
</tr>
<tr>
<td>Homework</td>
<td>20%</td>
</tr>
<tr>
<td>Final</td>
<td>30%</td>
</tr>
<tr>
<td>Term Paper</td>
<td>20%</td>
</tr>
<tr>
<td>Attendance</td>
<td>10%</td>
</tr>
</tbody>
</table>

The course grades are assigned as:

\[90 - 100\% = \text{A-}\]

Revised 2019.10
Grades & Submission of Work

**Attendance Policy** Attendance will be taken daily. Excessive absences may result in you being dropped from the course. Occasions will sometimes arise that will necessitate students leaving class early. If you let me know before class there will be no problem. If you leave early without letting me know why, then I will count you absent for that day. Absences are neither excused nor unexcused. It is the responsibility of the student to schedule an appointment with the instructor or obtain the information from another student to find out what material was missed.

**Exams.** Each exam will be worth 80 points. The exam dates may be determined by our progress and class preference. Any concepts mentioned in class or the book may appear on an exam and calculators may be necessary. Working homework is an excellent way to prepare for the exams. If there is enough interest, and if I have time, we will have an out-of-class review before an exam.

**Term Paper.** Term paper requires students to write a report on “Why Algebra.” Until recent history, mathematics had not been taught to the general population. Only those who were rich, powerful, and/or politically connected were given the opportunity to study math beyond basic counting operations. Many of my junior high students are excited about the prospects of returning to this situation. I have the opportunity to teach remedial math and math study skills courses for a local university. Many of the college students with whom I am involved are going back to school after many years in the work force. Most of them experience a high degree of math anxiety because they have forgotten much of the algebra they learned in school. They've forgotten it because they don't use algebra in their daily lives. In fact, many college students are quite successful in their various programs of study and yet struggle to pass their general algebra requirements. And almost everyone breaks into a cold sweat at the mere mention of the words "story problems". Given the high anxiety level associated with the subject and the fact that so much of what we learn in algebra is not used by the general population, why is it so important that we teach it? Be honest! When was the last time you needed to factor a polynomial or to find the asymptotes in a rational expression. Unless you must use these ideas in your work, your answer is probably "huh?"

Don't get me wrong. I think there are compelling reasons to teach algebra to the general population. The first reason, of course, is utility. We use much of the algebra we've learned every day.

The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

**Exam Redo.** If the median grade for an exam (except the final) is less than 70%, then I'll allow you to redo it. I will not curve any exam. Please follow these instructions for the redo:

Revised 2019.10
1. Use a blue ink pen for all the redo work.
2. Cross out all wrong work with the pen.
3. You aren't required to completely rework a problem.
4. The corrected work should be done on the test - don't hand in solutions on a separate piece of paper.
5. The redone test is due the class day after I return the test.
6. You may use your notes, the book, a tutor, or work together to help you get the answers. All I ask is that you understand any corrections that you make to the test.

Failure to follow any of the above instructions will result in deducted points. When your test is returned a second time, it will have a red and a green number at the top. The red number is the score you earned when you took the test in class; the green number is the score for the re-graded test. I will record the average of these scores in my grade book. For example, if you got a 69/80 when you took the test in class, and a 78/80 on the redo, then I will record a \((69+78)/2=74\)=92\% for that test.

**Cheating and Plagiarism**

Your assignments should be original pieces of work. I have absolutely no tolerance for plagiarism. Plagiarism is defined as presenting work as your own when it is not. In other words, if you turn in an assignment that you did not actually do it, you are plagiarizing (aka cheating).

Over the years, I have found that people usually cheat for one of two reasons: lack of time or fear. When an assignment seems too difficult to do, or if the deadline is coming up and you don't have time to do a good job, please do not resort to downloading something off the Internet. Instead, ask for help – from me.

In addition, plagiarizers may also be eligible for a number of other unpleasant punishments, such as removal from the class and possibly the university. I have failed many people for cheating. Don't do it.

**Class Courtesy**

In order to create a positive learning environment for all members of the class, I ask that you observe the following general guidelines:

- Please set your cell phone / pager to silent or vibrate mode before entering class.
- If you need to step out of the room during class, please do so as quickly and quietly as possible.
- Come to class on time. If you do arrive late, please enter quietly and sit down immediately.
- Please do not whisper to your neighbors while I or other students are talking to the class.
- Do not pack up your books and papers until AFTER class has ended.

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• Treat your fellow students with respect, and learn to be a good listener.

**Late & Make-Up Policy**

Assignments are due at the beginning of class on the due date. Anything turned in after this (even if it is just an hour or two later) will be counted late. If you know you are going to be absent from class, you should turn your work in ahead of time, or email it to me by the time it is due.

Because I know that most RNU students lead complex lives, I allow each student **three late assignments**. Three times during the semester, you may turn in an assignment in NOT MORE THAN ONE WEEK AFTER THE ORIGINAL DUE DATE and still receive full credit. However, be aware that I will put your late work at the bottom of my grading pile, and you may not get feedback for several weeks. **I will not accept the assignment more than one week after the original due date.**

The exception to this policy is the final draft of the research paper, which must be turned in on time.

After the third late assignment, I will take off 10% (one letter grade) for every day (day, not class day) that the assignment is late. Again, I will not accept an assignment more than one week after its due date.

If you have serious health or family issues which are making it difficult for you to meet deadlines, please let me know so that we can work together to find ways of helping you succeed in the class.

**Attendance & Withdrawal Policy**

Regular attendance is important. Much of the material that will be covered in lectures is not in the book; therefore, if you miss class you will be missing important information which may be needed to complete the assignments. If you do miss class, the responsibility for making up assignments and getting lecture notes is entirely yours. Also, please note that I do not award points for attendance or participation.

If you wish to withdraw, the responsibility for doing so is entirely yours, and you must do so before the final withdrawal date. **Do not assume that I will automatically withdraw you if you stop showing up.**

**Assigned Homework** The tentative assignments are shown below. Homework is only collected during the fall and spring semesters. One problem will be randomly chosen to be graded. Note that you should work more than the assigned problems to master the material. Not showing your work way result in a grade of zero. I will not accept homework submitted after I have returned the graded homework to the class for any reason. I might allow late homework to be submitted if you turn it in at least 5 minutes before the time that class begins, but I will deduct 10% for every day that the homework

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is late. Either put it in my office door or lay it on the classroom desk. The lowest 3 homework scores will be dropped. **You must work much more than the assigned homework to master the material, and possibly even pass the course.**

<table>
<thead>
<tr>
<th>Problems</th>
<th>Section</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>3, 14, 28, 59, 70, 72</td>
<td>Graphs of Equations</td>
<td>1.1</td>
</tr>
<tr>
<td>6, 16, 26, 35, 69, 80</td>
<td>Lines in the Plane</td>
<td>1.2</td>
</tr>
<tr>
<td>4, 6, 10b, 14, 34, 38, 65, 93</td>
<td>Functions</td>
<td>1.3</td>
</tr>
<tr>
<td>4, 12, 17, 24, 35, 43, 66, 83</td>
<td>Graphs of Functions</td>
<td>1.4</td>
</tr>
<tr>
<td>14f, 15, 28, 47, 66</td>
<td>Shifting, Reflecting, and Stretching Graphs</td>
<td>1.5</td>
</tr>
<tr>
<td>21, 25, 30, 36, 61, 70, 85</td>
<td>Combinations of Functions</td>
<td>1.6</td>
</tr>
<tr>
<td>18, 42, 46, 60, 74, 85</td>
<td>Inverse Functions</td>
<td>1.7</td>
</tr>
<tr>
<td>1, 9, 19, 21, 24, 35, 38</td>
<td>Variation</td>
<td>Var</td>
</tr>
</tbody>
</table>

**Chapter 1 and Variation**

<table>
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<tr>
<th>Problems</th>
<th>Section</th>
<th>Due Date</th>
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<tbody>
<tr>
<td>1d, 7, 15, 33, 59, 68</td>
<td>Modeling with Linear Equations</td>
<td>2.1</td>
</tr>
<tr>
<td>22, 24, 39, 60, 66</td>
<td>Solving Equations Graphically</td>
<td>2.2</td>
</tr>
<tr>
<td>2, 6, 18, 30, 46, 65, 85, 110, 139</td>
<td>Solving Equations Algebraically</td>
<td>2.4</td>
</tr>
<tr>
<td>6d, 23, 29, 62b</td>
<td>Solving Inequalities Algebraically and Graphically</td>
<td>2.5</td>
</tr>
<tr>
<td>10b, 32, 39, 57, 64, 78</td>
<td>Quadratic Functions</td>
<td>3.1</td>
</tr>
<tr>
<td>11c, 55, 74, 80, 89, 96, 100</td>
<td>Polynomial Functions of Higher Degree</td>
<td>3.2</td>
</tr>
<tr>
<td>13, 30, 34</td>
<td>Rational Functions and Asymptotes</td>
<td>3.5</td>
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**Chapter 2 and 3**

<table>
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<th>Section</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
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<td>7, 12, 30, 58, 62, 63, 67, 78</td>
<td>Exponential Functions and Their Graphs</td>
<td>4.1</td>
</tr>
<tr>
<td>7, 17, 23, 30, 38, 55, 68, 76, 84</td>
<td>Logarithmic Functions and Their Graphs</td>
<td>4.2</td>
</tr>
<tr>
<td>5, 35, 61, 78, 89, 96</td>
<td>Properties of Logarithms</td>
<td>4.3</td>
</tr>
<tr>
<td>2b, 27, 38, 55, 81, 119(change “least” to “most”)</td>
<td>Solving Exponential and Logarithmic Functions</td>
<td>4.4</td>
</tr>
<tr>
<td>16, 25, 32, 43, 70</td>
<td>Exponential and Logarithmic Models</td>
<td>4.5</td>
</tr>
<tr>
<td>1b, 25, 74</td>
<td>Solving Systems of Equations</td>
<td>5.1</td>
</tr>
<tr>
<td>3, 8, 26, 68</td>
<td>Systems of Linear Equations in Two Variables</td>
<td>5.2</td>
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**Chapter 4 - 5.2**

<table>
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<td>2c, 20, 34, 43, 47, 89, 99</td>
<td>Multivariable Linear Systems</td>
<td>5.3</td>
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<tr>
<td>30, 33, 37b, 40, 58, 65</td>
<td>Systems of Inequalities</td>
<td>5.4</td>
</tr>
<tr>
<td>15, 35, 42</td>
<td>Linear Programming</td>
<td>5.5</td>
</tr>
<tr>
<td>23, 31, 40, 60, 78, 87, 96</td>
<td>Sequences and Series</td>
<td>7.1</td>
</tr>
<tr>
<td>15, 28, 41, 49, 60, 87</td>
<td>Arithmetic Sequences and Partial Sums</td>
<td>7.2</td>
</tr>
<tr>
<td>5, 33, 53, 65, 93, 103</td>
<td>Geometric Sequences and Series</td>
<td>7.3</td>
</tr>
<tr>
<td></td>
<td>Counting Principles</td>
<td>7.6</td>
</tr>
<tr>
<td></td>
<td>Probability</td>
<td>7.7</td>
</tr>
</tbody>
</table>

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Suggested Additional Homework  The following homework will not but collected. However, the more problems you work, the more you will learn. The answers to the odd-numbered exercises are in the back of the book. Practice the homework in a timely manner, or you will fail the exams and inevitably, the course.

<table>
<thead>
<tr>
<th>Section</th>
<th>Problems</th>
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<tbody>
<tr>
<td>Intro; 1.1</td>
<td>1, 5, 7, 11, 13, 17, 21, 25, 31, 33, 39, 41, 49, 53, 55, 61, 63, 69, 71, 73, 75</td>
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<tr>
<td>1.3</td>
<td>1 – 85 every other odd, 91, 99, 101</td>
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<td>1.4</td>
<td>1 – 81 every other odd, 85, 87, 95</td>
</tr>
<tr>
<td>1.5</td>
<td>1 – 25 every other odd, 29, 33, 35, 41, 45, 53, 59, 65, 69, 71, 75, 77</td>
</tr>
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<td>1.6</td>
<td>1 – 55 every other odd, 57, 67, 69, 79, 81, 89</td>
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<td>1.7</td>
<td>3, 4, 17, 19, 23, 43, 51</td>
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<td>1, 3, 11, 15, 35, 39, 43, 55, 61</td>
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<td>2.4</td>
<td>5, 7, 11, 33, 39, 43, 45, 47, 61, 65, 67, 71, 109, 121, 124, 130</td>
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<tr>
<td>2.5</td>
<td>11, 15, 17, 23, 29, 33, 45, 49, 51, 54, 55, 59, 69</td>
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<tr>
<td>3.2</td>
<td>9, 10, 11, 12, 17, 21, 22, 27, 33, 41, 45, 47, 57, 59, 65, 74, 76, 77, 79, 100</td>
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<td>1, 5, 7, 9, 11, 13, 17, 17, 27, 29, 31, 33, 37</td>
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<tr>
<td>3.6</td>
<td>1 – 61 every other odd, 71, 73</td>
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<td>4.1</td>
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<td>4.2</td>
<td>1, 3, 9, 11, 15, 19, 21, 25, 27, 29, 31, 35, 39, 41, 43, 47, 49, 53, 55, 57, 61, 63, 67, 75, 76</td>
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<tr>
<td>4.4</td>
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<td>72 a, b, 73 a, b</td>
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<td>15, 17, 23, 29, 39, 72</td>
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<tr>
<td>5.2</td>
<td>11, 13, 15, 21, 41, 45, 69, 71</td>
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<tr>
<td>5.4</td>
<td>15, 19, 39, 41, 43, 47, 49, 57, 65</td>
</tr>
<tr>
<td>5.5</td>
<td>1 – 25 every other odd, 27, 35, 43</td>
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<tr>
<td>6.3</td>
<td>1, 5, 9, 11, 13, 21, 23, 27, 43, 45, 47, 49, 59</td>
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<tr>
<td>7.1</td>
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<td>7.2</td>
<td>1, 3, 5, 9, 11, 13, 17, 18, 21, 23, 25, 29, 32, 35, 41, 59, 60, 65, 67</td>
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7.3  1, 3, 5, 11, 13, 21, 23, 27, 29, 37, 39  
7.6  9, 11, 17, 19, 21, 25, 29, 33, 37, 39, 45, 51  
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Class Schedule

Class I. PREREQUISITES

Real Numbers and Their Properties; Integral Exponents and Scientific Notation; Rational Exponents and Radicals; Polynomial and Rational Expressions, Complex Numbers

Class II. EQUATIONS, INEQUALITIES And MODELING

Equations in One Variable; Modeling to Solve Problems; Equations and Graphs In Two Variables; Linear Equations in Two Variables; Scatter Diagrams and Curve Fitting; Quadratic Equations; Linear and Absolute Value Inequalities.

Class III. FUNCTIONS And GRAPHS

Functions; Graphs of Relations and Functions; Families of Functions, Transformations, and Symmetry; Operations with Functions, Inverse Functions, Constructing Functions with Variation.

Class IV. POLYNOMIAL And RATIONAL FUNCTIONS

Quadratic Functions and Inequalities; Complex Numbers; Zeros of Polynomial Functions; Theory of Equations; Miscellaneous Equations; Graphs of Polynomial Functions; Rational Functions and Inequalities.

Class V. EXPONENTIAL And LOGARITHMIC FUNCTIONS

Exponential Functions and Their Applications; Logarithmic Functions and Their Applications; Rules of Logarithms; More Equations and Applications.

Class VI. Midterm Exam

Class VII. SYSTEMS Of EQUATIONS And INEQUALITIES

Systems of Linear Equations in Two Variables; Systems of Linear Equations in Three Variables; Nonlinear Systems of Equations; Partial Fractions; Inequalities And Systems of Inequalities in Two Variables; Linear Programming.

Class VIII. MATRICES And DETERMINANTS

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Solving Linear Systems Using Matrices; Operations with Matrices; Multiplication of Matrices; Solution of Linear Systems in Two Variables Using Determinants; Solutions of Linear Systems in Three Variables Using Determinants.

Class IX. The CONIC SECTIONS

The Parabola; The Ellipse and the Circle; The Hyperbola.

Class X. SEQUENCES, SERIES, And PROBABILITY (Optional)

Sequences; Series; Geometric Sequences and Series; Counting and Permutations; Combinations, Labeling and the Binomial Theorem; Probability; Mathematical

Class XI. EXPONENTIALS & LOGARITHMA

Definitions & Graphs of Exponential Functions; Exponential Growth & Decay; Logarithmic Functions; Exponential & Logarithmic Applications

Class XII. Final Exam

Learning and other Disabilities

Please note that if you are a student who has been diagnosed with learning disabilities, you are entitled by state law to have accommodations in this and other college classes. Please advise me if this is the case and I will be happy to make whatever arrangements are appropriate for your situation. If you would like to tape lectures or arrange for someone to take notes for you, please feel free to do so.

If you have any other type of disability or medical condition that you would like me to know about, please tell me. Of course, such matters are private and you are not obligated to tell me anything if you don't want to.

Course Learning Outcomes

Upon successful completion of this course, the student will develop the algebraic skills required for the study of calculus. In particular, the student will:

1. Know the structure and properties of the real number system.
2. Solve linear and quadratic equations/inequalities.
4. Determine equations for lines.
5. Solve systems of linear equations in two or three variables algebraically or by using Cramer's rule.
6. Use functional notation and operations.
7. Identify the domain and range of various functions and sketch their graphs.
8. Graph and find the zeroes of polynomial functions.

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9. Use the properties of logarithms.
10. Solve exponential and logarithmic equations.

Academic Honesty:

It is assumed that all students have familiarized themselves with the university's policy on and definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general – students will receive a 0 on their work if they either submit work that isn’t their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

Special Needs and Accommodations:

Please address any special problems or needs at the beginning of the quadmester with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

The Learning Environment:

Reagan National University is committed to providing a positive learning environment in which students of all ages and backgrounds can learn together in a setting that encourages the free exchange of ideas and information. To accomplish this goal, the members of the RNU Board have established the following expectations for learning.

- All backgrounds and cultures are respected.
- During class discussions, everyone feels welcome to participate and a free exchange of ideas takes place.
- All members of the class arrive on time and leave the class only on breaks or in case of emergency.
- Distractions are kept to a minimum. Cell phones and other electronic devices are turned off in class, labs, and library. Students remain seated throughout class and refrain from talking with classmates while another class member or the instructor has the floor.
- Each student turns in work that is his or her own.
- Consideration is always given to other classes that are taking place in adjoining classrooms.
- At the end of a class, the members of the class and the instructor leave the classroom in good condition so that the next class can begin without disruption.

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Reagan National University Library Services:

RNU’s online collection contains over 60,000 volumes comprised of books, journals, videos, and faculty created resources. The Library Research Portal (library@rnu.edu) provides access to multiple services and authoritative resources for academic research including books, articles, texts, visual media, and teaching resources. Appropriate sources include scholarly and peer-reviewed journal articles, scholarly books, and well-respected news magazines and newspapers. The Library offers a large number of appropriate sources and each student is required to attend an online Library orientation. Assistance is available to help students select and locate appropriate sources when RNU is open. The online library is available to students 24 hours 7 days a week. All students can connect to the online library through the computers and laptops available at home and on campus. Each student must use their own pass code to access the library.

As an RNU student, you are required to use the RNU online library, as one source, to assist you in completing a required research paper or project.
Reagan National University

Syllabus

1. Administrative Information:

   Course Number: MAT 114
   Course Title: Mathematics for Computer Science
   Credit Hours: 3
   Prerequisite: No prerequisite.
   Term: SP 2019
   Class Time: W 14:00-17:45
   Class Room: 3
   Instructor: [Redacted]
   Office Hours: M TU 11:00 AM – 1:00 P. M.
   Telephone: [Redacted]
   E-Mail: [Redacted]

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Catalog Description:

This course is an introduction to the mathematics underlying computer science. It covers fundamental concepts and tools in discrete mathematics with emphasis on their applications to computer science. It covers topics like logic and Boolean circuits; sets, functions, finite automata, randomized algorithms, and analysis techniques.

Teaching Procedures:

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

Participation in Class Discussion

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

Text:

*Mathematical Structures for Computer Science* - 7th edition, by Judith L. Gersting,
ISBN13: 978-1429215107

Course Requirements:

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

- Contribution to Class ...... 10%
- Homework ................. 10%
- Midterm .................. 30%
- Final ..................... 30%
- Term Project ............. 20%

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No makeup exams!!!

The course grades are assigned as:

- 90 – 100% = A-
- 80 – 89% = B
- 70 – 79% = C
- 60 – 69% = D
- Below 60% = F

**Note:** Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of “A” (or “F”). By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

**Term Project:**

Term paper requires students to write a report on “Mathematics And Computer Science Degree.” In the realm of mathematics and applied mathematics, I am especially interested in numerical methods for partial differential equations, fluid dynamics, dynamical systems, scientific computing and Optimization. The magic of mathematics that attracts me most is solving the most sophisticated problems in the real world through different applied methods which are based on the rigorous theoretical analysis.

This research study mainly focuses on solving the Riemann Problem of Hyperbolic Equations, developing different numerical methods with specific accuracies for Inviscid Burgers Equation, and discussing the stability of each method by coding the scheme and proving their specific CFL conditions. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

**Classroom Policies:**

Teaching procedures for this course will include professional lectures, class discussions, reading assignments, homework and examinations. You can get policies regarding to the University academic policies from the Student Handbook on the University web-site or in the University catalog.

**Attendance, Absence, Lateness, Incomplete:**

A course grade of “incomplete” will be given under very unusual circumstances, and only if the

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student has completed at least 75% of the assigned work by the last day of class and only when an incomplete contract is signed and approved.

**Course Learning Outcomes:**

At the end of this course, the student should be able to:

1. utilize mathematical structures common to computer science;
2. understand examples and perform operations on sets, functions, relations, propositional and predicate logic;
3. implement mathematical models of computing languages and machines;
4. apply mathematical thinking and processes to problem solving;
5. relate the mathematical concepts to practical applications of computer science.

**Moodle Forum:**

We will use the Moodle Forum to extend the class discussion. I will actively participate in all ongoing discussion threads. This is a good place to engage your classmates in discussions of course topics. To encourage all to participate, contributions to the bulletin boards will be counted towards your class participation points. Other aspects of "class participation" will be discussed on the first day of class.

**Academic Honesty:**

It is assumed that all students have familiarized themselves with the university's policy on and definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general – students will receive a “0” on their work if they either submit work that isn’t their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

**Class Schedule:**

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<td></td>
<td>Computer Arithmetic</td>
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<tr>
<td>Class 3</td>
<td>Logic circuits and registers</td>
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<tr>
<td></td>
<td>Propositions and logic</td>
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</tr>
</thead>
<tbody>
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<td></td>
<td>Predicate Logic</td>
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<tr>
<td>Class 5</td>
<td>Numbers and primes</td>
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<td>Class 6</td>
<td>Midterm Exam</td>
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<tr>
<td>Class 7</td>
<td>Remainders and modular arithmetic</td>
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<td></td>
<td>GCD and Euclidean Algorithm</td>
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<td>Class 8</td>
<td>Number theory</td>
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<td>Relations and their properties</td>
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<td>Class 9</td>
<td>Equivalence relations</td>
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<td>Orders and posets</td>
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<td>Class 12</td>
<td>Final Exam</td>
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**Special Needs and Accommodations:**

Please address any special problems or needs at the beginning of the quarter with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

**The Learning Environment:**

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- All members of the class arrive on time and leave the class only on breaks or in case of emergency.

Revised 2019.10
- Distractions are kept to a minimum. Cell phones and other electronic devices are turned off in class, labs, and library. Students remain seated throughout class and refrain from talking with classmates while another class member or the instructor has the floor.
- Each student turns in work that is his or her own.
- Consideration is always given to other classes that are taking place in adjoining classrooms.
- At the end of a class, the members of the class and the instructor leave the classroom in good condition so that the next class can begin without disruption.

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Reagan National University

Syllabus

1. Administrative Information:

   Course Number: MAT 231
   Course Title: Calculus
   Credit Hours: 3
   Prerequisite: MAT 103
   Term: SP 2019
   Class Time: Friday 13:30-17:30
   Class Room: 1
   Instructor: 
   Office Hours: M – TH 1:00 – 3:00 P. M.
   Telephone: 
   E-Mail: 

Revised 2019.10
2. **Catalog Description:**

This course is an introduction to calculus which examines polynomial, rational, exponential and trigonometric functions and their transformations. Those in integration include the area under a curve, definite and indefinite integrals, numerical integration, substitution and applications of integration. Topics include: limits, the rate of change of a function, derivatives of algebraic and trigonometric functions, applications of derivatives and integration.

3. **Teaching Procedures:**

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

**Participation in Class Discussion**

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.


5. **Course Requirements:**

Due to the abundant amount of material that has to be covered in this class, in addition to the regular class periods, extra class might be necessary.

**Examinations**

There are two in-class exams and they are scheduled as:

- Midterm: 6th class period
- Final: last class

*Revised 2019.10*
6. **Course Requirements:**

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

- Midterm .................. 40%
- Final ..................... 40%
- Homework .................. 20%

The course grades are assigned as:

- 90 – 100% = A
- 80 – 89% = B
- 70 – 79% = C
- 60 – 69% = D
- Below 60% = F

**Note:** Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of A (or F.) By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

7. **Term Paper:**

Term paper requires students to write a report on “What is Calculus?” In any scientific undertaking only precision and accuracy are satisfactory, when faced with unique ordeals, it is only through dedication and extensive work can we achieve such perfection. The underlying premise behind Einstein’s words, when he accredited not his great intellect but extensive focus and taught to achieving many of his accomplishments. I too fully embrace the merit of such principles and had experienced a period with which the practice of such ideals was pivotal to my success while in secondary school. In 2009 I had enrolled into Sixth form, because of the nature of the Caribbean’s educational system and the advantages it would deliver. There I had the opportunity to take on a rigorous advance curriculum that contained many perquisites helpful towards pursuing a chemical engineering degree. Since more students had now embarked on the Caribbean Advance Proficiency Examinations (CAPE) instead of the General Certificate of Education (GCE) and Edexcel programs, this posed a unique challenge for many teachers, more so mathematics teachers, who were versa. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

8. **Classroom Policies:**

Policies regarding to the University academic policies. You can get them from the Student Handbook on the University web-site or in the University catalog.

9. **Attendance, Absence, Lateness, Incomplete:**

Revised 2019.10
In accordance with the policies of the Si Tanka University, class attendance is required, and classes will start promptly at the schedule time. If you are absent or excessively late, you will receive a score of zero for the participation of that class.

A course grade of “incomplete” will be given under very unusual circumstances, and only if the student has complete at least 75% of the assigned work by the last day of class and only when an incomplete contract is signed and approved.

10. Course Learning Outcome:

- Students will be prepared to learn the concepts of the design of a computing system and the relationship of the computer hardware and software.
- Students will be able to apply the theory of software engineering in the application software design concepts.
- Students will be able to identify and discuss the topics of operating systems development and hardware design principles.

11. Internet Use Requirement:

I have included optional homework and project assignments that will require students to use the Internet in order to satisfactorily complete them. Additionally, my web site will maintain copies of supplemental labs and handouts that the student will find beneficial. The University maintains open labs that provide Internet access to all students.

12. Academic Honesty:

It is assumed that all students have familiarized themselves with the university’s policy on and definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general – students will receive a 0 on their work if they either submit work that isn’t their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

Class Schedule:

**Class 1**
- 2.1 The Idea of Limits
- 2.2 Definitions of Limits
- 2.3 Techniques for Computing Limits

**Class 2**
- 2.4 Infinite Limits
- 2.5 Limits at Infinity
- 2.6 Continuity

**Class 3**
- 2.7 Precise Definitions of Limits
- 3.1 Introducing the Derivative
- 3.2 Rules of Differentiation

Revised 2019.10
Class 4  3.3 The Product and Quotient Rule
3.4 Derivatives of Trigonometric Functions
3.5 Derivatives as Rates of Change

Class 5  3.6 The Chain Rule
3.7 Implicit Differentiation
3.8 Derivatives of Logarithmic and Exponential

Class 6  Midterm Exam

Class 7  3.10 Related Rates
4.1 Maxima and Minima
4.2 What Derivatives Tell Us

Class 8  4.3 Graphing Functions
4.4 Optimization of Functions
4.5 Linear Approximation and Differentials

Class 9  4.6 Mean Value Theorem
4.7 L’Hopital’s Rule
4.8 Antiderivatives
5.1 Approximating Areas Under Curves

Class 10  5.2 Definite Integrals
5.3 Fundamental Theorem of Calculus

Class 11  5.4 Working with Integrals
5.5 Substitution Rule

Class 12  FINAL EXAM

13. Special Needs and Accommodations:

Please address any special problems or needs at the beginning of the quarter with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

14. The Learning Environment:

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- All members of the class arrive on time and leave the class only on breaks or in case of emergency.
- Distractions are kept to a minimum. Cell phones and other electronic devices are turned off in class, labs, and library. Students remain seated throughout class and refrain from talking with classmates while another class member or the instructor has the floor.

Revised 2019.10
• Each student turns in work that is his or her own.
• Consideration is always given to other classes that are taking place in adjoining classrooms.
• At the end of a class, the members of the class and the instructor leave the classroom in good condition so that the next class can begin without disruption.

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As an RNU student, you are required to use the RNU online library, as one source, to assist you in completing a required research paper or project.
1. **Administrative Information:**

   - **Course Number:** MGT 201
   - **Course Title:** Principles of Management
   - **Credit Hours:** 3
   - **Prerequisite:** No prerequisite.
   - **Term:** SP 2019
   - **Class Time:** Wednesday 9:00 – 12:45
   - **Class Room:** 4
   - **Instructor:** [Name Redacted]
   - **Office Hours:** M, W 1:00 – 3:00 P. M.
   - **Telephone:** [Number Redacted]
   - **E-Mail:** [Email Redacted]
2. **Catalog Description:**

This course focuses on the theory and fundamental concepts of management including planning, organization, leadership, and control. It presents the management role and its practices and techniques. Various dimensions of management, organizational structure and functions of managers, growth and re-engineering of business will be covered.

3. **Teaching Procedures:**

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

**Participation in Class Discussion**

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

4. **Text:**


5. **Course Requirements:**

Due to the abundant amount of material that has to be covered in this class, in addition to the regular class periods, extra class might be necessary.

**Examinations**

There are two in-class exams and they are scheduled as:

- **Midterm:** 6th class period
- **Final:** last class

Revised 2019.10
Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

- Midterm .................. 30%
- Final ....................... 30%
- Term Paper ............... 40%

No makeup exams!!!

The course grades are assigned as:

- 90 – 100% = A-
- 80 – 89% = B
- 70 – 79% = C
- 60 – 69% = D
- Below 60% = F

One reading project

Note: Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of A (or F). By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

6. **Term Paper:**

Term paper requires students to write a report on “Nestle Company Management and Principles.” How the structure of an organization is arranged depends on the company’s strategy and objectives. Organizational structure has a hierarchical nature. It is the specification of lines of authority and main tasks of an organization and its subjects. The structure provides an information about the main responsibilities and roles assigned to the particular elements of the organization. (Organizational structure, n.d., “Definition” section, para 1-2)

Chairman [redacted] who formerly held the function of Nestlé chief executive officer (CEO), leads the Board of Directors which is the governing body of the organization. The Board consists of 14 members. (About us, n.d., “Management” section, para 1.) Each member operates within a certain committee: Audit Committee, Nomination Committee, Compensation Committee and Chairman’s and Corporate Governance Committee. (Management, n.d., “Board of Directors” section). The next level of an organizational structure is formed by the Executive Board, responsible for daily management of the organization. The Board comprises 13 Board Members who regulate and guide various sectors of the global business. [redacted] is current Chief Executive Officer, responsible for the overall performance of the company. (About us, n.d., “Management” section, para 2.)

The most of Nestlé beverage and food business is managed geographically according to various locations. These locations include different zones in Europe, Americas, Asia, Oceania and Africa. However, there is an exception in some parts of Nestlé business operations. Nestlé

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Waters, Nespresso, Nestlé Nutrition, Nestlé Professional and Nestlé Health Science are managed globally. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

7. Classroom Policies:

Policies regarding to the University academic policies. You can get them from the Student Handbook on the University web-site or in the University catalog.

8. Attendance, Absence, Lateness, Incomplete:

In accordance with the policies of Reagan National University, class attendance is required, and classes will start promptly at the schedule time. If you are absent or excessively late, you will receive a score of zero for the participation of that class.

A course grade of “incomplete” will be given under very unusual circumstances, and only if the student has complete at least 75% of the assigned work by the last day of class and only when an incomplete contract is signed and approved.

Warning: Any cheating and plagiarism will result in a failing grade in the course.

All chapters should be read before class in preparation for quizzes.

This schedule may be modified with notice in class

<table>
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<td>Chapter 1 and Team Formation</td>
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<td>Review for Mid-Term</td>
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Week 6 Mid-Term
Leadership Program Presentation by

Week 7 Chapter 11:
Chapter 12:

Week 8 Chapter 13

Week 9 Chapter 14
Chapter 15

Week 10 Chapter 16
Chapter 17

Week 11 Team Presentations
Team Presentations
Review for Final

Week 12 Final Exam

9. Course Learning Outcome:

At the end of this class, students will:

1. Acquire a working knowledge of management terms.
2. Gain a thorough understanding of the four management functions.
3. Expand their leadership skills and abilities.
4. Obtain an awareness of the many activities, problems, and decisions involved in management.

9. Special Needs and Accommodations:

Please address any special problems or needs at the beginning of the semester with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

10. The Learning Environment:

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Reagan National University

Syllabus

1. Administrative Information:

   Course Number: MGT 300
   Course Title: STRATEGIC MANAGEMENT
   Credit Hours: 3
   Prerequisite: MGT 201
   Term: FA 2018
   Class Time: TH 14:00-17:45
   Class Room: 2
   Instructor: [Redacted]
   Office Hours: F 9:00 – 12:00
   Telephone: [Redacted]
   Email: [Redacted]

Revised 2019.10
2. **Catalog Description:**

This course introduces basic concepts of strategic planning and management. It provides an overview and applications of strategic planning theories, methods, and group processes in different organizational environments. It helps organizations formulate a strategy on how to best achieve their goals and define an operational plan.

3. **Teaching Procedures:**

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

**Participation in Class Discussion**

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

4. **Text:**


(ii) Various issues of the Harvard Business Review

5. **Grading:**

The grading for the course will be based on term paper (worth 45%), a one hour midterm test (worth 15%), and a three hour final exam (worth 40%). One must obtain a mark of at least 35/100 on the final examination to pass the course. If a student's grade on the final exam is less than 35%, then their final course grade will be equal to the exam grade.

The course grades are assigned as:

Revised 2019.10
Note: Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of A (or F.) By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding his/her progress or any aspects of the course.

Term Paper:

Term paper requires students to write a report on “Strategic Management Principles For A Company.” Strategic management principles are vital in setting guidelines and regulations that help a company relate with its employees and a company’s interaction in the corporate world. Strategic management principles help ensure that a firm sticks to its objectives, conformity to the environment and that the firm maximally makes good use of the market. This research paper shows how Pike River Coal Mine went against the strategic management principles and resulted loss of lives and destruction of lots of property.

Outsourcing is a strong complement for internal resources required for applications in development activities. Some projects are as a result of unusual circumstances or do not occur more frequently than most of other computing activities. Such applications are like return on investment strategies and knowledge management. Administration of such procedures during other projects can lead to results that are less favorable than expected. Project management should not be exercised with regulations that ignore attributes of such projects that require one shot. Strategic management should be cultivated through practical experience so that it there is continuous improvement. The problem explosion and death of the twenty-nine people may have been caused by lots of technical difficulties in the technical project, misunderstanding of the evolution of the project management life cycle or partial success in the technical progress as this paper suggests. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

6. Course Schedule:

Class 1: Overview of Strategic Management
- Tasks of strategic management
- Strategic analysis, content and choice
- Factors that shape an organization’s strategy
- Essential features of an organization’s strategy
- Responsibility for strategic management

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• Evolution of strategy
• The distribution of strategic management functions

Class 2:     Analysis of the Environment
• The general environment
• The economic environment
• The technological environment
• The legal environment
• The socio-political environment
• The internal environment: structure, culture and resources

Class 3:     The Functional Approach to Strategy Formulation
• Production/Operations
• Marketing
• Purchasing and supply
• Human resources
• Research and development
• Information technology
• The co-ordination of strategy

Class 4:     The Formulation of Strategy
• Industry and sector analysis
• Alternative industry scenarios
• The need for and extent for flexibility in strategy formulation
• Matching strategy to a company situation
• Group aspects of strategy formulation
• The use of independent consultants

Class 5:     The Implementation of Strategy
• Budgets and budgeting control
• Supporting chosen strategies through appropriate policies and procedures
• Motivational aspects of strategy
• The identification of strategically relevant performance outcomes
• The matching of organizational structures with strategy

Class 6:     Midterm

Class 7:     Competitive Advantage
• The identification of competitive forces
• Drivers of change
• Strategic cost and profit analysis
• Technology-based competitive advantage
• Value chains and benchmarking the costs of key activities
• Balanced score-cards

Revised 2019.10
• Generic competitive strategies
• Vertical and co-operative competitive strategies
• Defensive strategies

Class 8: Strategy and Diversification
• Definition and scope of diversification
• Related and unrelated diversification strategies
• Assessment of a diversification strategy
• Relationship between diversification strategies and core activities and competencies
• Strategic fit analysis
• Resource fit analysis

Class 9: Management of change
• Definition and identification of issues
• Response to change as a strategic issue
• Power and culture as catalysts for change
• Types of change and intervention strategies
• Framework and its impact on change management
• Strategists, implementers and recipients in the change process

Class 10: International Business Strategy
• The environment of international business
• Finance of international trade
• Advances in international marketing
• Survival and growth strategies within international firms
• Cultural issues in international firms

Class 11: Case Analysis
• The examination will include a case study on one or more aspects of company strategy. Although no specific answers are expected in this section students will be required to show familiarity with the issues involved, and to suggest practical solutions to business problems.

Class 12: Final

7. Course Outcome:

After completing this course, students should be able to
• Understand the basic concepts and terminology used in Strategic Management.
• Identify opportunities and threats as well as strengths and weakness in the operating environment of hypothetical and real-world organizations.
• Distinguish between different types and levels of strategy and strategy implementation.
• Gain insights into the strategy-making processes of different types of organizations
• Distinguish between strategic management and strategic planning
• Assess the impact of information technology on strategy
• Understand the contribution of various functional areas e.g. production, marketing, purchasing and supply management to the overall well-being of the organization
• Use the case study approach to the analysis of business problems
• Understand issues related to strategic competitive advantage in diversified organizations

8. Academic Honesty:

It is assumed that all students have familiarized themselves with the university’s policy on and definition of academic dishonesty. All work should be the student’s own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general – students will receive a 0 on their work if they either submit work that isn’t their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

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As an RNU student, you are required to use the RNU online library, as one source, to assist you in completing a required research paper or project.
1. Administrative Information:

Course Number: MGT 312
Course Title: Human Resource Management
Credit Hours: 3
Prerequisite: MGT 201
Term: SP 2019
Class Time: F 9:00 – 12:45
Class Room: 2
Instructor: [redacted]
Office Hours: M, W 1:00 – 3:00 P. M.
Telephone: [redacted]
E-Mail: [redacted]
2. **Catalog Description:**

This course presents essentials of human resources management principles and practices in business and industry. It analyzes the policies and practices used by human resource management staff to build and maintain an effective work force. Topics include human resource planning, labor relations, job analysis, manpower development, recruitment, selection, performance appraisal and compensation.

3. **Teaching Procedures:**

Teaching procedures for this course will include professional lectures, class discussions, reading assignments and examinations.

**Participation in Class Discussion**

Class participation is a very important part of the learning process in this course. Although not explicitly graded, you will be evaluated on the QUALITY of your contributions and insights. Quality comments possess one or more of the following properties:

- Offers a different and unique, but relevant, perspective;
- Contributes to moving the discussion and analysis forward;
- Builds on other comments;
- Transcends the “I feel” syndrome. That is, it includes some evidence, argumentation, or recognition of inherent tradeoffs. In other words, the comment demonstrates some reflective thinking.

We will use our assessment of your participation to manage borderline grades. While your participation grade is subjective, it will not be random or arbitrary. And, clearly, more frequent quality comments are better than less frequent quality comments.

4. **Text:**


5. **Course Requirements:**

Due to the abundant amount of material that has to be covered in this class, in addition to the regular class periods, extra class might be necessary.

Letter grades will be assigned to each student based on a mathematical calculation of the points earned on the examinations. The weights of the exams are:

- Test 1, 2, 3 ................. 60%
- Term Paper .................. 40%

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No makeup exams!!!

The course grades are assigned as:

- 90 – 100% = A-
- 80 – 89% = B
- 70 – 79% = C
- 60 – 69% = D
- Below 60% = F

Note: Scores and grades will not be “curved.” Therefore, any number of students in this course can earn a score of 100 (or 0) on quizzes or exams; and any number of students can earn a grade of A (or F.) By using the preceding factor, a student should constantly be aware of his/her potential final grade in the course. Students are welcome to discuss with the professor regarding to his/her progress or any aspects of the course.

6. **Term Paper:**

Term paper requires students to write a report on “The Field Of Human Resource Management.” Nowadays, it is obvious that the field of Human Resource Management (HR) is experiencing several intimate for change. Shifts in the economy, globalization, domestic diversity, and technology have created new demands for organizations, and propelled the field in some completely new directions. Nevertheless, these challenges at the same time create innumerable opportunities for Human Resource Management and organization as well. However, we believe that these challenges also create countless opportunities for HR and organizations as a whole. Hence, the aims of this article are: to examine some of the challenges and opportunities that should influence the future of HR, and provide an overview of the very interesting articles included in the special issue. Also this article is aimed to discuss some of the challenges influencing the future of HR processes. Nevertheless, the major challenges are as follows.

First, Change from a manufacturing to a service or knowledge economy. A knowledge economy is referred to as the use of information or knowledge to generate tangible and intangible value (Business Dictionary, 2014a). Some economists argue that service activities are now dominating the economies of industrialized nations, and knowledge-intensive services or businesses are considered a subset of the overall service economy (Anderson & Corley, 2003).

Moreover, the change in the economy has resulted in the displacement and unemployment of people who do not have the skills needed for knowledge-oriented jobs (Karren & Sherman, 2012). Skills are very essential in any organization. Without the knowledge of a very good skill, absolutely, there will be a failure in manufacturing to a service. The paper is expected to be between 8 and 10 pages in length, including front and back matter. Sections of the paper will be developed throughout the course.

7. **Classroom Policies:**

Policies regarding to the University academic policies. You can get them from the Student

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Handbook on the University web-site or in the University catalog.

8. **Attendance, Absence, Lateness, Incomplete:**

In accordance with the policies of RNU, class attendance is required, and classes will start promptly at the schedule time. If you are absent or excessively late, you will receive a score of zero for the participation of that class.

A course grade of “incomplete” will be given under very unusual circumstances, and only if the student has complete at least 75% of the assigned work by the last day of class and only when an incomplete contract is signed and approved.

**Warning:** Any cheating and plagiarism will result in a failing grade in the course.

**Week 1** Introduction to the course
- Chapter 1. Development of Human Resource Management
- Chapter 2. The Environment of Human Resources Mgt.

**Week 2** Chapter 3. Equal Employment Opportunity and Affirmative Action
- Chapter 4. Job Requirements (Job Design and Job Analysis)
- Chapter 5. Human Resource Planning and Recruitment

**Week 3** Chapter 6. Selection

**TEST I (chapters 1-6)**

**Week 4** Chapter 7. Training
- Chapter 8. Career Development
- Chapter 9. Appraising and Improving Performance

**Week 5** Chapter 10. Managing Compensation
- Chapter 11. Incentive Compensation

**Week 7** Chapter 12. Employee Benefits
- Chapter 13. Safety and Health

**Week 8** **TEST II (chapters 7 - 13)**
- Chapter 14. Motivating employees

**Week 9** Chapter 15. The Role of Communication in HRM
- Chapter 16. Employee Rights and Discipline
- Chapter 17. The Dynamics of Labor Relations

**Week 10** Chapter 18. Collective Bargaining and Contract Administration

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9. **Course Learning Outcome:**

During the human relations course, you will study key management concepts that can enhance your ability to perform critical business related thinking and business decision making. Through this course and upon its successful completion, you will be able to:

1. Apply human resource management theory and concepts to solving managerial business problems.

2. Analyze in written and oral presentation form, the use, or lack thereof, of basic human resource management principles related to specific business situations.

3. Understand and identify human resource management opportunities and how human resource management concepts and tools can be applied to achieve organizational objectives.

4. More importantly, you will study how human resource management can enhance effective communication between people.

10. **Academic Honesty:**

It is assumed that all students have familiarized themselves with the university's policy on and definition of academic dishonesty. All work should be the student's own - academic honesty is expected of everyone. Those who do not adhere to university and professional expectations with respect to this will be dealt with in accordance with college policy. In general – students will receive a 0 on their work if they either submit work that isn't their own (including cutting and pasting content from the Internet without proper citation) or allow other students to use their work. A second instance results in failure of the course.

11. **Special Needs and Accommodations:**

Please address any special problems or needs at the beginning of the quadmester with the instructor. If you are seeking accommodations based on a disability, you should provide a disability data sheet, which can be obtained from the student services office.

12. **The Learning Environment:**

Reagan National University is committed to providing a positive learning environment in which students of all ages and backgrounds can learn together in a setting that encourages the free exchange of ideas and information. To accomplish this goal, the members of the RNU Board have established the following expectations for learning.

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• All backgrounds and cultures are respected.
• During class discussions, everyone feels welcome to participate and a free exchange of ideas takes place.
• All members of the class arrive on time and leave the class only on breaks or in case of emergency.
• Distractions are kept to a minimum. Cell phones and other electronic devices are turned off in class, labs, and library. Students remain seated throughout class and refrain from talking with classmates while another class member or the instructor has the floor.
• Each student turns in work that is his or her own.
• Consideration is always given to other classes that are taking place in adjoining classrooms.
• At the end of a class, the members of the class and the instructor leave the classroom in good condition so that the next class can begin without disruption.

Reagan National University Library Services:

RNU’s online collection contains over 60,000 volumes comprised of books, journals, videos, and faculty created resources. The Library Research Portal (library@rnu.edu) provides access to multiple services and authoritative resources for academic research including books, articles, texts, visual media, and teaching resources. Appropriate sources include scholarly and peer-reviewed journal articles, scholarly books, and well-respected news magazines and newspapers. The Library offers a large number of appropriate sources and each student is required to attend an online Library orientation. Assistance is available to help students select and locate appropriate sources when RNU is open. The online library is available to students 24 hours 7 days a week. All students can connect to the online library through the computers and laptops available at home and on campus. Each student must use their own pass code to access the library.

As an RNU student, you are required to use the RNU online library, as one source, to assist you in completing a required research paper or project.